



# PRIME

## PRICE INDICATOR OF MARINE PRODUCTS EXPORT

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(Weekly Indicative C & F prices in US\$)

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### A. JAPAN

#### MARKET SITUATION

**Shrimp** : There is a visible downward trend in price of both B.T. and Vannamei, mostly due to dull shrimp consumption. Market anticipates larger supply of vannamei in longer prospect, which may steer the price and market trends. The market also look toward better supply of PD PUD sea caught shrimp, which enjoys good and steady demand. Expected good landing for smaller size is expected, while big size of shrimp, have shown steady trend for the time being.

There is a shift in the consumption pattern of marine products, especially shrimp this year, as public look more towards ready to eat, ready to cook items than conventional stuff. This gives more room for countries that focus more on value addition, especially Vietnam and Thailand.

The news that Japan's food service sales grew 2.9% in 2013 compared to previous year is considered as a positive development due to economic recovery.

The country also anticipates better supply of eels for consumption this summer, which may bring down the prices.

Due to high cost of fuel, poor catch, and low returns tuna industry in Taiwan faces difficult position. Around 50 to 100 numbers out of 320 tuna long liners are forced to stop their operation according to the information received from Taiwan.

#### WHOLESALE IMPORT PRICES FOR SHRIMP IN JAPAN

Shell On (Headless) Farm raised BT			PUD Shrimp			PEELED VANNAMEI (PD)		
Size	India Kolkata 1.8 Kg Block first quality	Indonesia FS 1.8 Kg Good quality	Size	India 2 Kg. General	Indonesia 2 Kg.	Size	Indonesia/Viet 1.8 kg FS Good qty	Thailand 1.8 kg
13/15	36.89	37.86	91/110	NQ	NQ	26/30	24.27	26.70
16/20	28.64	30.10	100/200	18.45	18.45	31/40	24.27	24.76
21/25	27.67	28.16	200/300	17.48	17.48	41/50	23.79	23.79
26/30	23.30	23.79	300/500	15.53	15.53	51/60	21.84	22.82
31/40	21.84	21.84				61/70	20.39	20.39
41/50	20.38	NA				71/90	19.42	20.39
						81/90	NA	17.96

Head on BT						HL VANNAMEI (W)			
Size	W/Irian	Philippines	Vietnam	Australia		Size	Indonesia/Thai/Malaysia/India		Thailand/ Malaysia Good quality
	1.5Kg	1.3 kg.	1.3 kg.	1.5 kg.			1.8 Kg quality	1.8 Kg Good qty.	
15	NA	26.70	26.70	U/6	NA	13/15	NA	NA	NA
18	NA	NA	NA	6/8	36.41	16/20	24.27	24.27	24.27
20	33.01	22.33	22.33	9/12	28.16	21/25	22.33	22.33	22.33
25	32.52	19.42	19.42	13/15	26.21	26/30	19.42	19.42	19.42
30	27.18	20.87	20.87	16/20	23.79	31/40	19.42	19.42	19.42
35	26.21	18.45	18.45	21/25	24.76				
40	NA	18.93	18.93						

## A. JAPAN (Contd.)

### YELLOWFIN TUNA AUCTION PRICE IN JAPAN (US\$ PER KG)

A. CHILLED	Source	High	Average	Low	B. FROZEN	High	Average	Low
Market					Market			
Nagoya Central	Taiwan	14.73	8.84	0.98	Nagoya	9.82	8.19	4.91
	Indonesia	17.19	6.88	0.98	Osaka	9.82	7.37	4.91
	Australia	21.61	9.33	0.98	Tokyo	9.82	7.66	6.88

## B. USA

### MARKET SITUATION

21-25 and 26-30 count HLSO Latin American white shrimp continue barely steady to weak. 31-35 through 41-50 count are mostly steady 51-60 through 71-90 count are barely steady to weak. Replacement offerings appear to be coming into better balance with current spot market offerings; however, the market remains somewhat unsettled. Head-on shrimp are about steady.

21-25 and 26-30 count Asian white shrimp continue weak with some lower offerings noted. Under 15 count Asian HLSO white shrimp are about steady with a few lower offerings, supplies are limited. 16-20 count are mostly steady at listed levels, again, with a few lower offerings noted.

21-25 count and smaller white, raw peeled, tail-on shrimp are barely steady to weak with some lower offerings noted. The undertone remains weak and unsettled.

The headless shell-on shrimp market continues to be largely unchanged with the exception of a full steady to firm bias on U15 count shrimp.

The trade remains focused-on PUD's where new season production in Louisiana has created an unstable situation. There is competition among processors for raw material given the rather short supply situation that developed in the off-season; however boat prices remain somewhat disconnected from the current spot market for PUD shrimp. Offerings vary widely by seller; however there's a decidedly weak trend in-place, especially in 71-90 and 91-110 counts. Additionally, weakness is also being transferred to smaller and larger count sizes. 36-40 and larger count PUD's are holding, while 41-50 and smaller are being discounted due to new season production.

### SHRIMP IMPORT PRICES (\$ PER LBS) – NEW YORK

Black Tiger (HL Shell-on)			
Size	Vietnam	India	Malaysia
Un/15	10.60	---	---
16/20	---	8.65	8.55
21/25	7.60	7.50	7.50

### HL SHELL ON WHITE

Size	Ecuador White (farm)	Indonesia white (farm)	India white (farm)	Thailand white (farm)
21-25	--	--	6.35	--
26-30	6.20	6.00	5.75	6.00
31-35	5.20	5.40	5.15	5.40

## Export Prices from India to Major Markets (US \$ per kg)

ITEM	PRODUCT FORM	GRADE	PRICE	MARKET	ORIGIN
Shrimp	Fr Raw PD	21/25	20.94	USA	Chennai
	Tail on	26/30	11.68		
	Vannamei white IQF				
	Fr Raw	2/4	13.54	USA	Chennai
Head on	4/6	11.33			
Fresh water	6/8	10.01			
semi IQF shrimp	8/12	8.69			

ITEM	PRODUCT FORM	GRADE	PRICE	MARKET	ORIGIN
Shrimp	Fr Raw HLSO	21/25	12.57	USA	Chennai
	Vannamei	26/30	10.91		
	white block	31/35	10.69		
		31/40	10.47		
Shrimp	Fr Raw HLSO	21/25	12.13	USA	Chennai
	ezpl Vannamei	26/30	10.69		
	white IQF	31/40	10.36		

## Export Prices from India to Major Markets (US \$ per kg)

ITEM	PRODUCT FORM	GRADE	PRICE	MARKET	ORIGIN
Shrimp	Fr Raw PD Tail off Vannamei white IQF	26/30	13.45	USA	Chennai
		31/40	11.68		
		51/60	11.02		
		61/70	10.58		
	Fr HL white (Sea white)	71/90	10.14	Japan	Chennai
		8/12	18.90		
		13/15	16.90		
		16/20	14.10		
		21/25	11.90		
		26/30	10.90		
		31/35	9.40		
	Fr HL Vannamei IQF	36/40	8.40	Japan	Chennai
		41/50	7.60		
	HL Vannamei	21/25	10.80	Vietnam	Kolkata
		31/40	8.80		
16/20		12.80			
21/25		10.50			
IQF PUD Blanched Pink/Brown	26/30	9.35	Italy	Mumbai	
	31/35	8.30			
	20/40	9.30			
	60/80	7.10			
IQF PUD Blanched Pink/Brown	100/200	5.60	Italy	Mumbai	
	20x500 gms.net 25% glaze				
	21/25	8.80			
IQF HLSO blanched Pink/Brown	31/40	7.40	Italy	Mumbai	
	20 x 500 gms.net 25% glaze				
Fr blanched PUD Vannamei	80/100	7.65 E	Portugal	Kochi	
Fr CPD Vannamei	71/90	17.30	Denmark	Kochi	
	90/120	14.50			
	100/150	13.50			
Fr PD Vannamei	61/70	10.20	Netherland	Kochi	
	71/90	10.00			
	91/120	9.50			
Fr PD white shrimp	31/40	11.00	Belgium	Kochi	
	41/50	10.50			
Fr blanched PUD deepsea shrimp	80/120	5.35	Germany	Kochi	
	100/120	5.10			
	200/300	4.75			
	300/500	4.50			
Fr PD Vannamei shrimp	31/40	12.20	France	Kochi	
	41/50	11.20			
	51/60	10.70			
Vannamei	HLSO Block	16/20	13.98	USA	Vizag
		21/25	11.01		
		26/30	10.13		
	HL Easy Peel IQF	16/20	14.75	USA	Vizag
		21/25	12.33		
		26/30	11.01		
		41/50	9.91		
	Cooked PD Tail on IQF	31/40	13.65	USA	Vizag
	PD Tail on IQF	16/20	15.85	USA	Vizag
		21/25	13.21		
26/30		11.23			

ITEM	PRODUCT FORM	GRADE	PRICE	MARKET	ORIGIN
Vannamei	HLSO Block	21/25	12.50	UAE	Vizag
		31/35	10.25		
	HLSO IQF	13/15	10.80	Germany	Vizag
		16/20	9.60		
		21/25	8.75		
		26/30	8.30		
Pink HLSO Block (Sea caught)	31/35	8.10	Malaysia	Vizag	
	36/40	8.10			
	41/50	7.80			
	51/60	7.40			
	61/70	6.00			
	71/90	5.50			
	91/110	5.00			
Fr PUD Karikadi blanched IQF	200/300	6.20	France	Veraval	
Marine Fish	Fr Tiger Tooth croaker	200/300	2.00	Vietnam	Vizag
		300/400	2.20		
		400/500	2.30		
		500/700	2.45		
	Fr Ribbonfish whole round Grade-A	700/1000	2.55	Vietnam	Vizag
		100/200	1.90		
Fr Ribbonfish whole round Grade-B	200/300	2.50	Vietnam	Vizag	
	300/400	2.90			
	400/500	3.00			
	500/700	3.00			
Fr Ribbonfish whole round Grade-B	200/300	2.00	Vietnam	Vizag	
	300/400	2.40			
400/UP	2.50				
Surimi Analogue	Fr imitation crab sticks	N.A	1.88	Spain	Veraval
Shrimp	HLSO Vannamei	13/15	17.09	USA	Odisha
		16/20	15.21		
		21/25	12.24		
		26/30	10.91		
		31/40	9.48		
	HLSO BT	41/50	8.05	USA	Odisha
		6/8	25.13		
		8/12	21.05		
		13/15	18.74		
		16/20	15.98		
PD TO Vannamei IQF	31/40	11.13	USA	Odisha	
	41/50	8.82			
	16/20	16.09			
	21/25	13.01			
EZ Peeled Vannamei	26/30	11.02	USA	Odisha	
	31/35	10.36			
	31/40	8.71			
PD Tail off Vannamei	31/40	9.92	USA	Odisha	
HLBT	21/25	14.20	Vietnam	Odisha	
	26/30	13.30			
	31/40	11.30			
	51/60	8.30			
	61/70	7.30			
	71/80	6.30			
91/110	5.30				

## Export Prices from India to Major Markets (US \$ per kg)

ITEM	PRODUCT FORM	GRADE	PRICE	MARKET	ORIGIN
<b>Shrimp</b>	HLSO Vannamei	21/25	10.30	Vietnam	Odisha
		26/30	9.60		
		31/40	8.10		
		41/50	7.90		
<b>Squid</b>	Fr squid rings IQF blanched 20% glaze	40/UP	3.90	Italy	Kollam
		60/UP	2.90		
	Fr squid whole cleaned	U/5	4.10	Italy	Tuticorin
		U/10	3.70		
		11/20	2.60		
	Fr squid Tubes	60/80	2.70	Italy	Tuticorin
		80/UP	2.20		
Fr Cut rings tentacles	Assorted	2.85	Spain	Veraval	
		2.85			
Fr Baby whole block 10% glaze	80/UP	1.13 E	Spain	Veraval	
	50/UP	0.93 E			
<b>Cuttlefish</b>	IQF Cuttlefish WC	U/1	5.10	Spain	Tuticorin
		2/4	5.40		
		5/7	5.30		
		8/12	4.50		
		13/20	3.80		
	Fr Cuttlefish fillets	8/12	4.85	Japan	Tuticorin
		13/20	5.50		
		21/30	5.40		
		31/40	5.30		
		61/80	3.10		
	Fr.Cuttlefish WC 10% glaze	1/2	4.30 E	Spain	Kollam
		2/4	4.30		
		5/7	4.30		
	Fr Cuttlefish WC 20% glaze	40/60	3.50	Italy	Kollam
40/60		3.50			
IQF whole cleaned	1 / 2	4.30	Italy	Mumbai	
	2/4	4.30			
	5/7	4.30			
	2x3 kgs.net 25% glaze	4.30			
Fr WC Cuttlefish	U/1	4.25 E	Italy	Kochi	
	1/2	4.10			
	5/7	4.35			
	8/12	4.60			
	13/20	4.10			
Fr WC IQF	20/40	3.65	France	Veraval	
	40/60	3.65			
	60/UP	3.60			
Fr WC IQF 20% glaze	60/UP	2.80	Italy	Veraval	
	60/UP	2.80			
Fr Reefcod guttled and scale off	1000/2000	3.70	France	Tuticorin	
	2000/3000	4.60			
	3000/5000	4.50			
	5000/UP	5.10			

ITEM	PRODUCT FORM	GRADE	PRICE	MARKET	ORIGIN
<b>Cuttlefish</b>	Fr Octopus IQF WC Guttled 20% glaze	10/20	3.65	Italy	Kollam
		20/40	3.65		
		40/60	3.65		
	Fr WC Octopus	10/20	2.60 E	Spain	Kochi
20/40		2.60			
40/60		2.60			
60/80		2.60			
<b>Live</b>	Lobster	300/500	45.00	Hongkong	Kollam
		500/800	48.00		
	Baigai	40/60	4.10	Hongkong	Kollam
		60/80	4.10		
		80/120	4.10		
	Mud crab	300/500	15.00	Singapore	Kollam
		500/700	24.00		
750/UP		26.00			
Fr Red grouper whole gutted	3/6 pcs 600/1000 1000/2000 2000/UP	5.30	France	Kollam	
		5.25			
		5.25			
		5.25			
Fr Sword fish without nose IF whole gutted	10 kg./UP	4.20	Italy	Kollam	
		4.20			
<b>Shrimp</b>	Fr PND Vannamei	21/25	13.20	UK	Tuticorin
		26/30	12.40		
		31/40	11.20		
	PUD Vannamei	10/20 20/40 40/60 60/80 80/120	13.80	Japan	Tuticorin
			12.60		
			11.20		
			10.10		
			8.20		
	HL BT shrimp	8/12 13/15 16/20 21/25 26/30	21.44	USA	Tuticorin
			18.78		
15.80					
14.50					
13.40					
Raw Easy Peel Shrimp IQF	26/30 31/40	5.05	USA	Kochi	
		4.10			
Freeze dried shrimp	300/500	28.50	USA	Kochi	
		28.50			
H/L Dry shrimp	---	14.43	USA	Kochi	
		14.43			
Dried salted jelly fish legs	---	2.20/kgs	Vietnam	Chennai	
		2.20/kgs			

### Ornamental Fish

Product Form	US\$/Piece	Market	Origin
<b>LOACH GROUP</b>	0.22	USA	Kolkata
<b>GOURAMI GROUP</b>	0.24		
<b>CATFISH GROUP</b>	0.24		
<b>BARB GROUP</b>	0.32		
<b>GOBY GROUP</b>	0.20		
<b>PUFFER GROUP</b>	0.20		
<b>EELS GROUP</b>	0.65		
<b>SHRIMP GROUP</b>	0.21		
<b>PANGASIUS GROUP</b>	0.20		