# MARKETING NEWS MPEDA's Participation in European Seafood Exposition 2011

The European Seafood Exposition (ESE) 2011 organized by Diversified Business Communications was held in Brussels Exhibition Centre, Brussels, Belgium from  $3^{rd}$  to  $5^{th}$  May 2011. Going by the number of participants, visitors and buyers, the ESE is the largest seafood show in the world. Almost every country exporting fish and fishery products participates in the ESE. Exhibitors/producers from each country/region participate under their country/region pavilion.

The MPEDA had been participating in ESE since its inception. MPEDA's participation in ESE 2010 was widely appreciated by all the co-participants, exhibitors, visitors and buyers. Due to the overwhelming response, MPEDA had doubled its space for the India Pavilion in ESE 2011 from 224 sq.m. to 448 sq.m. There was increased participation from the seafood industry also. India Pavilion was allotted Hall No.7 and had Poland, European Economic Commission etc. as neighbours. This year the India Pavilion was designed on the lines of Red Fort. Indian Pavilion was having stalls decorated walk through on. On either end of the Pavilion, Indian National flag was put in a high place. There was a circular display on top of the India pavilion, which made locating Indian Pavilion very easy. There were 19 co-participants in the India Pavilion along with MPEDA.

### **Co-participants in the Indian Pavilion**

- 1. Naik Seafoods Pvt Ltd, Maharashtra
- 2. Naik Frozen Foods Pvt Ltd, Maharashtra
- 3. Capithan Exporting Company / Veronica Marine Exports Pvt Ltd, Kerala
- 4. Dish Hospitality Private Ltd, Mumbai 400 055
- 5. West Coast Frozen Foods (P) Ltd, Mumbai 400 021
- 6. Sanchita Marine Products Pvt Ltd, Navi Mumbai 400 705
- 7. Elque & Co, West Bengal
- 8. Naik Ice & Cold Storage, Maharashtra
- 9. Gadre Marine Export Pvt Ltd, Maharashtra
- 10. Castlerock Fisheries Pvt Ltd, Mumbai 400 020
- 11. Oceanic Edible International Limited, Chennai 600 008
- 12. Seven Seas Seafoods (P) Ltd, Chennai 600 007
- 13. Forstar Frozen Foods Pvt Ltd, Navi Mumbai 410 208
- 14. Shree Datt Aquaculture Farms Pvt. Ltd., Gujarat
- 15. Abad Fisheries Pvt Ltd, Kochi 682 002
- 16. Hindustan Unilever Ltd, Mumbai 400 099
- 17. Geo Seafoods, Cochin 682 006
- 18. The Seafood Exporters Association of India, Cochin 682 003
- 19. Mangala Marine Exim India Pvt Ltd., Kochi 682 005

For the first time, the Seafood Exporters Association of India participated in ESE and had taken a bigger space for displaying a complete range of products from all the exporters from all the regions of India. These products were displayed in 4 island freezers and 2 revolving freezers. It was a distinctive feature for the India Pavilion that almost every kind of fish and fishery products was on the display. These products were sourced by all the Regional offices of MPEDA. Cooking demonstration was also arranged in the MPEDA stall.

As part of ESE 2011, MPEDA hosted ESE-India Event, a luncheon in Hall No.1 (Ambassador Hall) of Brussels Exhibition Centre. Invitations were sent to every major importer/buyer in European Union and other major importers in other countries well in advance. Α presentation briefing on different facets of India i.e. geography, culture, fishery resources, etc. was made by Ms. Leena Nair IAS, Chairman, MPEDA. Another presentation was also made on MPEDA's role in assuring quality seafood exports from India. Fishery scenario of India, competent authorities for exports, different products exported from India, world export figures, export figures for EU, different measures put in place to ensure quality, role of Export Inspection Council, Ministry of Commerce & Industry and MPEDA in exports, RGCA and its projects, NETFISH and NaCSA were presented before the audience. About 150 major buyers, importers, diplomats and officials from European Union commission/ Belgium Government were present in the ESE-India Event. After the



View of MPEDA pavilion.





View of stalls in MPEDA pavilion.



Chairman, MPEDA holding discussion with a visitor in MPEDA Stall.



Chairman, MPEDA explains a product to His Excellency Dr. Jaimini Bhagwati, Ambassador, Embassy of India, Belgium.



**Cooking Demo arrangement in MPEDA Stall.** 

presentation, a luncheon was offered to the audience, which was widely appreciated for its taste, Indianess and the arrangements.

In ESE 2010, M/s. West Cost/ Dish Hospitality won the Seafood PRIX d' ELITE award for the best products category. In ESE 2011 also the same exporter was in final list for its new product "Prawn Toffee Melange". Every visitor to the India Pavilion appreciated the design for its uniqueness and Indianess. The same thought was also expressed by all the co-participants. In fact, it was unanimously decided to retain the similar structure/design for the next two years, as it reflected Indianess to the core. MPEDA's stall was designed as a facilitation space and also had a cooking demonstration space. Two





Ms. Leena Nair IAS, Chairman, MPEDA making the presentation during ESE-India Event.



Shri D.S. Dhesi IAS, Joint Secretary, MOCI addresses the audience during ESE-India Event.



Indian Seafood luncheon during ESE-India Event 2011.



Shri N. Ramesh ITS, Director (M), MPEDA during his address in ESE-India Event.

senior Chefs from the Taj group of hotels served samples of seafood dishes made from the Indian seafood.

On the third and last day of ESE



August gathering during ESE-India Event.

2011 His Excellency, Dr. Jaimini Bhagwati, Ambassador, Embassy of India, Belgium made a visit to the India Pavilion. He expressed his happiness on seeing the India Pavilion design and the arrangements made. He appreciated the food servings being made in the MPEDA stall. His Excellency visited each and every co-participants stall and sought their feed back and requested for continued effort to gain more market share in European Union. During the course of discussion almost every co-participant of India Pavilion had been very vocal in admiring the efforts done by MPEDA to present India on highest level and the efforts made by Chairman, MPEDA in making the ESE 2011 a grand and successful event for Indian seafood industry.

MPEDA was represented by Ms. Leena Nair IAS, Chairman, Shri.



Musical treat during ESE-India Event.

D.S. Dhesi IAS, Joint Secretary, MoCI, Shri. N. Ramesh ITS, Director (M), Shri. J. Ramesh, Secretary and Shri. P.G. Srinath, Assistant Director, MPEDA. Shri. Rajgopal Sharma, Adviser (Agri&MP), Embassy of India, Belgium and Shri. Parthasarathi, Embassy of India were very helpful in organising the ESE 2011.



### P. Mohanasundaram M.F.Sc. Joins MPEDA as Director

Shri P. Mohanasundaram, a Group A Officer belonging to Tamil Nadu Statae Fisheries Executive Service, has joined MPEDA as Director.

Prior to joining MPEDA, he had worked in Tamil Nadu Fisheries Department as Joint Director and also in Tamil Nadu Fisheries Development Corporation as its General Manager. He has got wide experience in both Inland and Marine Fisheries sector.

Shri Mohanasundaram is a Post Graduate in M.F.Sc. from Fisheries College and Research Institute, Tuticorin.



## 11th Annual Seafood Prix D'elite New Value Added Products Awards



The Seafood Prix d'Elite new product competition takes place alongside the European Seafood Exposition and Seafood Processing Europe. The Seafood Prix d'Elite competition was first held in 2001 and has since grown to become one of the most important places to launch new value added products into the seafood industry and gain world-wide recognition. Over the years the competition has evolved as a result of its prestige and place in the seafood industry.

The Seafood Prix d'Elite competition recognizes the year's best products developed for the European seafood market. Two grand prizes are awarded for Best New Retail Product and Best New Foodservice Product. Special Awards are also given out for Health and Nutrition, Convenience, Retail Packaging, Originality, and Best New Product Line.

### Seafood Prix d'Elite Finalists 2011

This year, there were 38 finalists representing 14 countries. New product "Prawn Toffee Mélange" of M/s. Dish Hospitality Pvt Ltd, India has also been selected as one of the Seafood Prix d'Elite Finalists. Last year they won special award for convenience for their new product "Prawn Lollipop".

### Seafood Prix d'Elite New Products Awards Winners -2011

**1. Best New Retail Product:** Vinh Hoan Corporation of Ho Chi Min City, Vietnam took the top award for best new retail product with its entry, Provocake. An innovative and healthy starter or light meal, this product features a fish cake made of Pangasius, shrimp and mushrooms encircled by asparagus and tied with a green onion top. The judges particularly noted the quality of the ingredients and the originality of the presentation.



Provocake

### 2. Best New Foodservice Product:

In the foodservice category, the top prize was given to Halieutis of Lorient, France for its product, Tambaqui Ribs. A new species to the European market, Tambaqui is a cousin of the famous Amazonian Piranha and is now farmed in Brazil. The structure of the fish allows for a rib portion that is similar in shape and presentation to pork ribs. Halieutis tops these portions with a tasty barbecue marinade. The judges noted the unique meaty texture of this species and the innovation in presenting a rib portion of fish.

In addition to the two grand prizes, the following five special awards were also announced:



Tambaqui Ribs

3. Special Award for Convenience:

Prawn Antipasti from Heiploeg Group in Oostende, Belgium was awarded the Seafood Prix d'Elite special award for Convenience. This line of ready-to-eat marinated shrimp is packed in a transparent tray in



Prawn Antipasti

modified atmosphere without preservatives. An easy alternative for an appetizer or snack, the product is available in three flavors: garlic, apple-curry and tomato-chili.

### 4. Special Award for Health & Nutrition:

The Seafood Prix d'Elite special prize for Health & Nutrition was won by Agustson a/s and Marz Seafood a/s of Vejle, Denmark for its product, Hot Smoked Tilapia. This product is made from deep-skinned, boneless tilapia fillets that are smoked over beachwood for a subtle smoky



**Hot Smoked Tilapia** 

taste. The product is packed in fixed weight packages under modified atmosphere. It can be served cold or hot and offers the consumer quality protein while remaining low in calories and fat.

### 5. Special Award for Retail Packaging:

Macrae Edinburgh, Part of



Blend of Oak and Laspang Souchong Tea Smoked Salmon

Young's Seafood Ltd. of Livingston in the United Kingdom was given the Seafood Prix d'Elite special award for Retail Packaging. Its Laspang Souchong Tea Smoked Salmon features Scottish salmon smoked over a blend of oak and laspang souchong tea, which imparts a complex, but delicate, smoky flavor. The salmon is presented in an elegant black pack under the Heston from Waitrose line. It features a product display window and extensive product details on the recipe, sustainability, health, nutrition values, and package recycling options.

### 6. Special Award for Originality:

Gilco Bvda of Evergem, Belgium was presented with a Seafood Prix d'Elite special award for Originality for its product, Fruit and Fish. This innovative offering combines herring with two different fruit marinades tropical fruits and apple with blueberry. Presented in a colorful pack with fork included, the product is designed to appeal to young people and children and offer a new way to enjoy herring.



**Fruit and Fish** 

### 7. Special Award for Seafood Product Line:

A new line of smoked salmon products from Loch Duart of Loch Carnan, Scotland was presented with a Seafood Prix d'Elite special award for Seafood Product Line. This line features three new smoked salmon products made with Loch Duart's own Scottish salmon. They include Hot Smoked Salmon with Honey and Thyme, Oak Smoked Salmon,



Hot Smoked Salmon

and Oak Roasted Flaky Salmon. The line is packed in beautiful silver packs with photographs of the Hebrides, and a QR code which can be scanned with a smart phone for additional product information.

> Compiled by: Shri S. Asok Kumar, Asst. Director, MPEDA.

# Advertisement Tariff MPEDA NEWSLETTER

	Rate per insertion		
Back Cover (Colour)	Rs.7200/- US\$ 160		
Inside Cover (Colour)	Rs.6000/- US\$ 135		
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#### For details contact:

Deputy Director (P & MP) & Editor, MPEDA Newsletter, MPEDA House, Panampilly Avenue, Cochin - 36. Tel: 2311979, 2312812 Telefax: 91-484-2312812 E-mail: asha@mpeda.nic.in

### **MPEDA's Participation in Aquarama 2011**

A quarama 2011, the 12<sup>th</sup> international ornamental fish and accessories exhibition, which is the biggest in Asia, was held from 26- 29 May 2011 at SUNTEC city, Singapore. The exhibition stalls were spread over a total area of 8480 sq.m. with 126 exhibitors from 23 countries. A total of 3765 trade visitors representing 73 countries attended the event. MPEDA participated in the event by taking a stall of 18 sq.m. and Indian ornamental fish exporters were offered space to exhibit their fishes. Each of them were provided with a discussion table and 3 chairs for business discussions with prospective buyers. Three Indian exporters participated jointly with MPEDA, viz., M/s Pescina Indica, Kolkata, M/s Sreepadma Aquaflora, Kochi and M/s Tropical Aquarium, Banglore. They displayed the ornamental



Ms Tan Poh Hong, Chief Executive Officer, Agri-Food & Veterinary Authority of Singapore visiting the MPEDA stall after the opening ceremony. Dr. Gibinkumar, Asst. Director, MPEDA and Dr. Anikuttan, Asst. Director, MPEDA looks on.

fishes and aquatic plants brought from India in the MPEDA stall. Besides, many other Indian ornamental fish exporters as well as entrepreneurs had also come to attend the fair as trade delegates. MPEDA deputed Dr. Anikuttan K.K., Assistant Director (OFD) and Dr. Gibin Kumar T.R., Assistant Director, TPO New Delhi, for the fair, and from MoCI, Sri. Sanoj Kumar Jha IAS, Deputy Secretary, MoCI was deputed to attended the event.

The opening ceremony was held on 26<sup>th</sup> May 2011 at meeting rooms 301 & 302, Level 3, SUNTEC Singapore from 9 AM to 10 AM, which was attended by eminent personalities from industry, Governments, NGOs etc. Dr. Mohamad Maliki Bin Osman, Senior Parliamentary secretary for national development and defence, Govt.of



Dr.Gibinkumar, Asst.Director, MPEDA, Mr.P. Anilkumar, Technical Officer, INFOFISH, Sri. Sanojkumar Jha IAS, Dy Secretary, MoCI and Dr. Anikuttan, Asst.Director, MPEDA, at the MPEDA stall.

Singapore was the guest of honour. OFI awards for excellence in the field was also distributed during the opening ceremony. After the opening ceremony, all the dignitaries visited the stalls. Along with the exhibition, international fish competitions under different categories (such as Gold fish, Arowana, Guppy, Discus, new species in the field etc) were also organized. There were also competitions under categories such as planted tank, marine tank, Freshwater nano tank etc. The total number of participants for the competitions was 340. Trade seminars and public seminars on various topics related to the sector were also organized in a separate area in the same hall of the exhibition. Entry to the exhibition was restricted to only trade visitors on 26<sup>th</sup> to 28<sup>th</sup> (FN)



The MPEDA stall with Indian Exporters having discussion with the buyers



Farm visit during Aquarama 2011. The packing section at the farm of Quan Hu Corporation, Singapore.

May 2011, and from AN of 28<sup>th</sup> to 29<sup>th</sup> May 2011, the exhibition was open to public. Public seminars on interesting topics to the general public were also organized on these days. On 29<sup>th</sup> May 2011, a farm visit was arranged for the overseas delegates to the leading ornamental fish farms in Singapore.

The MPEDA participation in Aquarama 2011 along



M/s Tropica Aquarium plants, Denmark, world's leading exporter of Aquarium plants, having business discussion with Indian exporter at MPEDA stall.

with the Indian exporters has helped to popularize the potential of Indian ornamental fish industry in the global trade. The exporters informed that, they got enquiries from new markets such as Russia, New Zealand, Peru, Australia etc, besides umpteen number of new trade enquiries from existing markets.

### **INFOFISH organizes Pacific Tuna Forum 2011**

INFOFISH, in collaboration with Globefish-FAO, Ministry of Natural Resources, Environment and Tourism, Republic of Pulau, National Fisheries Agency (FFA), Papua New Guinea, Forum Fisheries Agency (FFA), Secretariat of the Pacific Community (SPC), Western and Central Pacific Fisheries Commission (WCPFC), Parties to the Nauru Agreement (PNA) and Pacific Islands Tuna Industry Association, is organizing Pacific Tuna Forum 2001, 3rd Regional Tuna Industry and Trade Conference from 6th to 7th Sept. 2011 at Nagarachmayong Cultural Center, Koror, Republic of Palau.

The Registration fee for attending the Forum is US\$ 650 for delegates from non-INFOFISH member countries and US\$ 500 for delegates from INFOFISH Member countries.

Trade members interested to participate in the Pacific Tuna Forum 2011 may please get in touch with -  $% \left( {{\Gamma _{\mathrm{T}}} \right)^{2}} \right)$ 

### INFOFISH - Pacific Tuna Forum 2011

PO Box 10988, 50728 Kuala Lumpur, Malaysia. Tel: (603) 20783466/ 20784614/ 207887794, Fax: (603) 20786804 email: info@infofish.org, web: www.infofish.org

> For more information on the Republic of Palau, please visit www.visit.palau.com and www.palau.travel.

### Shrimp Market - Japan - May 2011

A fter a strong rebound in 2010, the current year looks likely to set new trade records, thanks to strong demad and rising prices.

The tragic earthquake and accompanying tsunami in Japan is affecting world markets for food. Japan is the world's single largest importer of fish and fishery products, and in the short term, the damage to infrastructure and the disruption in transportation and electricity transmission is negatively impacting imports, distribution and consumption of chilled and frozen products. The earthquake and tsunami have also destroyed many fishing zones and fishing vessels, thereby reducing Japan's ability to catch and produce fish locally. Fish processing plants have been damaged as well.

The 2009 combined production of marine capture fisheries and marine aquaculture of the three most affected prefectures was 446 000 and 198 000 tonnes, or 11 and 17% respectively of the total Japanese production. A reduction of 80% in production can be expected in those affected areas as a result of the tsunami. It must be borne in mind that Japan is heavily dependent on imports as well for its fish consumption so the contribution of the affected areas to total supply is actually far less.

The effect on Japanese consumer sentiment and consumption resulting from the nuclear fall-out is still unknown, although the frequent interruption in power supply will continue to limit consumption of chilled and frozen products. Equally, consumer reaction to domestically sourced fishery products is uncertain. This factor could potentially be much more important than the direct damage caused to domestic production if consumer preferences were to move towards imported products. In this case, the impact on world fish markets would be significant.

For the industry, one likely effect overall is a change in strategy to one of less concentrated supply. Operators will be willing to forego some economies of scale

to ensure a more diversified supply. It can be expected that parts of the processing facilities destroyed will not be rebuilt as plant owners



choose to re-locate industry elsewhere. Much of Japan's fish processing capacity has already been outsourced to neighboring countries such as China, Viet Nam and Thailand, and this trend will continue.

### 2010 with strong rebound in global fish trade

International trade in fish and fishery products bounced back in 2010 to pass the USD 100 billion mark again. In part, this was thanks to higher average fish prices, which had declined sharply after the crisis struck in late 2008 and continued through 2009. Consumer demand was particularly strong in developing countries supported by the faster than expected economic recovery in these countries. This rising demand was and is still being met through higher domestic production and imports of tropical aquaculture products.

### **Prices**

In 2010, the farmed shrimp price reached its highest level in a decade. Quotations for farmed salmon, tilapia, pangasius, Indian carp and other species have also gone up in domestic and international markets - a trend expected to influence and redirect world fishery trade in the future. In part the high prices of farmed species were caused by factors on the supply side but with the expected growth in demand over the next decade and with rising prices of a number of input factors, including energy and fishmeal, prices for both wild and farmed species can be expected to rise to even higher levels.

As shown by the FAO Fish Price Index, current fish prices are higher on average than ever before, indeed higher than the levels reached before the start of the 2008 economic crisis. Aquaculture products, in particular, have shown strong increases and at present levels are 23% higher than in September 2008. Again, this is mostly explained by factors on the supply side but it is also evident that the market is willing and able to accept these prices.

Capture prices on the other hand, after a sharp drop in the aftermath of the crisis, have only recently regained pre-crisis price levels.

### Outlook

After a strong 2010, the current year is expected to yield new records in international fish trade. Volumes are sustained by firm demand in most markets, in particular in developing countries, and prices are rising for both capture and farmed species. The situation in Japan has added some uncertainty regarding Japanese consumer behavior, its possible impact on demand for imported fish products and the repercussions in world markets.

Source: Globefish.

# **FOCUS AREA**

### **Resource Sustainability through Responsible Fishing Practices**

(Deepu A. V., Afsal V. V. and Joice V. Thomas, NETFISH)

### Introduction

We may find several definitions for responsible fishing but what it essentially means?. In its greater sense it means fishing with responsibility to nature, future generations and biota. Responsible fishing and sustainable fishing are the two sides of one coin. In recent years, rapid developments in the harvest & postharvest technology with the introduction of powerful and highly efficient fish harvesting systems and fish detection methods as well as the uncontrolled expansion in fleet size fuelled by ever increasing market demand for fish has resulted in over fishing, decline of many commercially important fish resources and degradation of marine ecosystems. This scenario points to the need of scientific management of the fishery resources ensuring sustainability of the fish stocks for future generations. Responsible fishing would ensure the long-term sustainability of the resources, minimize negative environmental impacts and protect biodiversity. The International Conference on Responsible Fishing, held in 1992 at Cancun, Mexico highlighted the need for an International Code of Conduct for Responsible Fisheries. Subsequent efforts in this direction have resulted in the adoption of Code of Conduct for Responsible Fisheries, by FAO Conference in October, 1995.

In India, fisheries sector contributes 1.2% of the GDP of the country. Fisheries Survey of India has already surveyed the demersal resources in all the coastal sectors and found that the stocks are under advanced levels of exploitation (www.fsi.gov.in). India has an Exclusive Economic Zone (EEZ) of 2.02 million sq. km. The harvestable potential of marine fishery resource in the EEZ has been estimated at about 3.9 million tonnes. An estimation of the depth-wise potential (Table 1) shows that about 58% of the resources are available in 0-50 m depth zone, 35% in 50-200 m depth zone and 7% in depths beyond 200m. The marine fishing fleet of India comprises of about 2.26 lakh traditional crafts (including about 44,578 motorized traditional crafts) and 53,684 mechanized boats. the artisanal sector declined considerably. At present, the contribution by the mechanised and motorised sectors accounts for 87% of the total catch whereas the share from artisanal sector is only 13% (www.nio.org). Today's fishing technology is highly elaborate. Fishing lines can reach as much as 120 km, equipped with thousands of hooks. Some trawlers reach 170 metres in length and can take on board the volume equivalent of 12 jumbo jets and drift-nets can exceed 60 km in length. Fishing vessels cover large distances at high speed from

Depth range (m)	0-50 m	50-200 m	Beyond 200 m	Total (in million tonnes)
Demersal	1.28	0.625	0.028	1.933
Neretic Pelagic	1.00	0.742		1.742
Oceanic Pelagic	-	-	0.246	0.246
Total (%)	2.28 (58%)	1.367 (35%)	0.274 (7%)	3.921 (100%)
Present level of exploitation	2.08 (91%)	0.820 (60%)	0.020 (7%)	2.920 (75%)
Available for exploitation	0.20	0.547	0.272	1.001

Potential fisheries resources and level of exploitation in Indian EEZ

(Source: Ministry of Agriculture, Govt. of India)

The pattern of marine fish landings in India during the last fifty years clearly reveals that the contribution by the artisanal sector to the total production was significant up to the sixties. As a result of the popularization and consequent expansion of mechanised fishing during the subsequent periods along with motorisation of artisanal craft, the contribution by coastal zone to high seas. They fish at great depth, stay at sea for several days, while fish are often prepared for the markets on board. Bottom trawling involves powerful boats dragging heavy metal weighed nets across the ocean floor to catch the maximum possible amount of bottom-dwelling life. Navigation apparatuses, such as Global Positioning System (GPS) and radar



Trawl boats in a fishing harbour

allow boats to constantly reconsider the best fishing spot, with very high precision. Fresh fish is a highly perishable product and its consumption was traditionally limited to coastal areas. With modern transport and food preservation technologies, one can offer fresh fish during all seasons, anywhere in the world. As the demand and price of fish increases with the advancements in the fishing technologies and the resource is limited, fishermen turned into many unsustainable and unscientific fishing practices to catch more fish.

### **Responsible Fishing Practices**

Various steps to be taken to ensure responsible fishing practices in our waters following the code of conduct for responsible fishing introduced by FAO (1995). Some of them are discussed below.

### **Selective fishing gears**

For sustainability of resources and to improve selectivity, changes ranging from changes to the mesh characteristics in the cod end, to the insertion of escape zones or other selective devices in the net are being paid attention by researchers. In past, selectivity research was almost solely focused on commercial species. Recently however, the release of noncommercial fish species has become an issue of major concern.

Size selectivity in gear using netting for retention of catch can be achieved by controlling mesh sizes and mesh shapes (square mesh panels) optimized for the target species or size groups.

In traps such as pots and creels, the size and shape of the entrance and mesh size or bar space, and in long lines appropriate hook sizes are utilized to control size selectivity. Species selectivity in mobile gears such as trawls can be achieved using separator panels or rigid grids, by making use of behavioral differences in species in the fishing area.

### **Gill nets**

The use of gill nets is a very selective and low energy fishing method and the use of this gear should be encouraged. The framing lines of gill nets should be made of natural fibres, to help/ restrict 'ghost-

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fishing'. Fishermen and fisheries cooperatives should make it a point to interact closely with R&D organizations to get the necessary scientific information on target species to make the gear optimally effective. Considering the low disturbance that gill nets and trammel nets cause to the bottom fauna and the ecosystem as a whole, these gears should be encouraged as a conservation measure. The use of gill nets is a practical method for the development of coastal fisheries as it is simple, has a relatively small outlay but with a high performance (Anon 1984). Gill nets utilize only 0.15-0.18 kg of fuel per hour as compared to trawling, which uses 0.8 kg of fuel per hour (Gulbrandsen 1986).

### Long Lines

Long line gear is highly targeted specific, non-destructive and can be operated with low power engines. Sails can be used for propulsion to reduce fuel consumption and environmental pollution. With some modification to their traditional fishing, skilled fishers can use this method. It can also be operated in combination with a gill net, making it more cost effective.

### Attachement of escapement devices to nets

Bycatch Reduction Devices (BRDs) are devices that have been developed to exclude the non targeted species and reduce the nontargeted species and other unwanted catch in shrimp trawling. While the BRD is a broad term used to describe to eliminate or reduce the bycatch, the Turtle Excluder Device (TED) is a specialized form of BRD designed to exclude specially the sea turtles, which is a protected species. These devices have been developed taking into consideration the different behavioral pattern of shrimp and fish inside the net. While the fish are active and capable of swimming

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against the water flow inside the net and stimulated to escape at anytime if required facilities are provided, the shrimp is unable to swim against the water flow and are carried away with the flow of the water up to the cod end. These differences of behavior form the basic principles in designing the selective devices so as to allow the fish and turtle to escape and to maintain the shrimp catch in the cod end. Square Mesh Windows can also be attached in trawl nets as a very simple way of by-catch reduction device. It consists of a piece of webbing of appropriate dimension made of square mesh. This webbing piece is attached as windows at the upper part of the net and cod end. The mesh size of the square mesh is determined according to the size and species of fish to be eliminated. The principle involved in this device is that unlike diamond mesh, lumen of the square mesh remains open during fishing facilitating the escapement of fish through the opening. Studies carried out with square mesh panel window indicates the effectiveness of square mesh in eliminating the bycatch particularly juveniles and young ones of the fish.

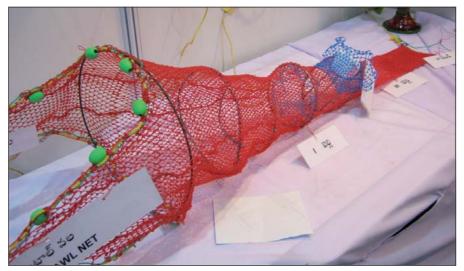
### **Radial Escapement Device**

Radial Escapement Device (RED) consisted of two spherical rings

connected by square mesh webbing and a guiding panel made of small mesh webbing from the first ring towards the cod end, inside the square mesh webbing. This device is attached between the net and cod end. During fishing the fish and shrimps pass through the funnel and enter the cod end. While the shrimp remain in the cod end, the fish swim backward and reach the space between the two rings and try to escape through the mesh opening. Here also by regulating the mesh size in the square mesh webbing between the rings, the juveniles and undersize fish could be eliminated retaining the bigger fish in the cod end. This device has been successfully used by commercial shrimp trawlers in many countries abroad and found to be effective in reducing the fin fish bycatch.

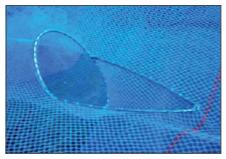
### **Fish Eye**

This is a device facilitating the escapement of under sized fish from the cod end of the trawl nets. It consists of an oval shaped structure with approximately 10.0 cm height and 30.0 cm width with supporting frames made of stainless steel rods. This is attached at the top of the cod end so as to provide the escape opening. This opening facilitates the escapement of fish which try to swim



Model of the bycatch reduction device

backward from the cod end. This device is also suitable for eliminating juveniles and young ones and retaining big ones.



Fisheye integrated to trawl net

### Environment-friendly fishing gears

Depending on their impact on the environment, some fishing gears or practices are more destructive than the other. Practices of using explosives and poisoning which are generally banned belong to the worst category. Passive fishing gears such as gillnets and traps though having less impact on the physical environment have the potential for causing unaccounted fishing mortality through ghost fishing by lost and discarded fishing gears. Dragged gears as trawls, particularly when they are heavily rigged, could cause severe damage to benthic fauna and flora, bottom which occupy the substratum and contribute to the productivity of the region. Efforts have been made to lessen the impact of bottom trawl on the substratum, where possible by rigging them to operate a small distance above the sea bottom as in semi-pelagic trawl. Lines and large uncovered pound nets (set nets) are among the fishing gears which have minimal impact on the environment.

### Energy conservation in harvesting

Passive fishing gear and practices such as gillnets and entangling nets, lines and traps are less energy intensive than active dragged fishing gears. Among the fishing gears, trawling utilizes maximum energy in terms of energy spent per unit quantity of catch and offers greater scope for energy conservation practices. Purse seining comparatively spends much less energy per unit quantity of catch landed, because of the large volumes of catch per operation. It may involve such practices as selection and promotion of low energy fishing techniques where possible; adoption of energy conservation practices and devices in energy-intensive fishing systems where they are adopted due to exigencies of the local situation; adoption of advanced technologies such as remote sensing, acoustic fish detection, global positioning systems which will bring down search time for fish and facilitate accurate location of the fishing ground; and adoption of measures for development and improvement of coastal fishing grounds, so that fishing can take place in the near shore waters rather than distant waters.

### **Enhancement of resources**

Fishery resources need to be conserved and enhanced by adopting management regimes appropriate for the area such as restriction and control over the fishing units, area and seasonal closures, gear interventions, protection of nursery grounds and promotion of selective fishing gear and practices. With improvement in the resources, energy spent per unit quantity of catch and time spends on searching decrease.

Protection and development of nursery grounds by installation of Artificial reefs or Fish Aggregation/ agrregating Devices (FADs) and sea weed bed development and enhancement of primary production by installing artificial upwelling flow generating structures could promote marine fishery resources along the coast. Artificial reefs are under sea structures constructed of materials such as concrete or in some cases steel to function as fish aggregating facilities and thus improve fishing potential of the area.

Restoration of the coastal fishing grounds from the effects of environmental degradation due to pollution, eutrophication, red tide, etc. by sludge removal and bottom quality improvement by dredging and by improving water exchange by guide wall construction, could result in enhancement of resources in the near shore waters, enhancing fishing opportunity, spending less fuel and search time for production.

### Effective implementation of MFRAs

The Marine Fisheries regulation Act should be properly enforced to get the complete benefit of the act. Awareness campaigns and extension activities should get proper support from Government by implementing necessary laws. A concerted effort from Government, NGOs, extension agencies, local governing bodies and stakeholders is required for the sustainable management of fish resources.

### Conclusion

The rich marine resources are getting depleted on account of excessive fishing pressures in many parts of the world. Though many measures and steps have been taken /formulated to reduce the fishing pressues, the proper implementation of them has not been achieved so far. A concerted attempt is needed by all players of the various sectors such as fisheries, environment, Agriculture, etc to achieve the resource sustainability.

### MPEDA Organizes Advanced Training Programme for Ornamental Fish Sector in Kolkata

PEDA has organized an advance training programme on 'Breeding technology and management of exportable variety of ornamental fishes' at CIFE, Kolkata centre during 30-31st May 2011. The programme was inaugurated by Dr B. K. Mahapatra , Officer -in - Charge of CIFE, Kolkatta Center. The faculty included Dr. P. K. Roy, Scientist, CIFE, Kolkata, Mr. Indranil Banerjee, Mr. Indranil Ghosh, and Mr. R. Chakraborty.

All the trainees attended the



Training session in progress

### FOCUS AREA



A view of the participants

training program were well experienced in the sector and they also shared their experience in breeding and marketing of exportable variety indigenous ornamental fish. Presently, majority of the ornamental fish exported from West Bengal is sourced from wild and the participants expressed that there should be more emphasis to develop breeding and seed production technology of indigenous species and they expressed their willingness to be a part of such projects. Currently, the breeding units produce mainly exotic varieties, which are of limited demand in export market.



# **QUALITY FRONT**

### Analytical Method, Validation and Quality Assurance in Testing Labs

Abhilash E. C., Junior Technical Officer (QC), MPEDA

**C**ood contaminants are substances that may be present in certain food stuffs due to environmental contamination, cultivation practices or production process. Pesence of such contaminants above certain levels, can pose a threat to human health. Ensuring food safety is the responsibility of any government. The International Programme on Chemical Safety (IPCS), established in 1980, is a joint venture of the United Nations Environment (UNEP). Programme the International Labor Organization (ILO) and the World Health Organization (WHO). Analytical laboratories related to food has significant role in assessing the risks for protecting the consumer health. So they have to keep better performance in testing by increasing/ strengthening the methods and it is related to validate the current as well as new methods. The objective of every validation is to demonstrate fitness for purpose. This varies of course in its characteristics for the diverse uses. However, all approaches have in common the objective of harmonization of food control by using effective and reliable methods.

It is internationally recognized that validation is compulsory in every analytical laboratories. The use of validated methods is important for an analytical laboratory to show its ability and skill. The terms validation and quality assurance are widely used. Some time it is bit complicated to understand the exact meaning, either the difference or the relationship between the two terms. Validating a method is investigating whether the analytical purpose of the method is achieved, which is obtaining analytical results with an acceptable uncertainty level. In practice, method of validation is done by evaluating a series of method-performance characteristics, such as precision, trueness, selectivity/specificity, linearity, operating range, recovery, decision limit (CC?), detection capability (CC?), sensitivity, ruggedness/robustness, repeatability and applicability. Calibration and traceability have been mentioned also as performance characteristics of a method. The ISO definition of



**Chemical lab** 

validation is 'confirmation by examination and provision of objective evidence that the particular requirements of a specified intended use are fulfilled'. Method validation is needed to 'confirm the fitness for purpose of a particular analytical method', i.e. to demonstrate that 'a defined method protocol, applicable to a specified type of test material and to a defined concentration rate of the analyte' - the whole is called the "analytical system" - 'is fit for a particular analytical purpose'. This analytical purpose reflects the achievement of analytical results with an acceptable standard of accuracy. Therefore the performance of every lab always based on better methods and maintenance of quality.

Before method validation is in progress, the scope of validation must be set, comprising both the "analytical system" and the "analytical requirement". This frame work will help in each step of validation of an analytical laboratory. An explanation of the analytical system includes the purpose and the type of method, the type and the concentration range of analyte(s) being measured, the types of material or matrices for which the method is applied, and a method protocol. The basis of a good analysis rests on a clear specification of the analytical requirement. The latter reflects the minimum fitness forpurpose criteria or the different performance criteria that the method must meet in order to solve the particular problem. As a result of such basic work will assist the analyst to avoid any mistakes before commit.

When a laboratory is to start using a new method, it is the responsibility of the laboratory to check and verify that it has enough competencies to use the method. The laboratory has to decide and distinguish the method performance parameters that need to be validated. Competency in this context means overall competency that covers instrumentation, intellectual capital, reagents, the analytical methodology, calibration standards and certified reference materials to run the method. Therefore the validation of a new method or revalidation of old method has an important role in an The analytical laboratory.

### **QUALITY FRONT**

identification of a need to introduce a new analytical method often requires the laboratory to have enough competencies to develop validate and apply the method. The level of skills required depends on the analytical method to be developed, the level of accuracy and precision required.

Quality assurance is the complete organizational infrastructure that forms the basis for all reliable analytical measurements. The quality of a lab is verified by the use of standardized methods. The use of validated methods: in-house versus inter-laboratory validation, participation in proficiency testing (PT) schemes, external quality control checks and accreditation. Quality assurance of a lab mean for all the planned and systematic activities and measures implemented within the quality system. A quality system has a quality plan, which emphasizes the implementation of Good Laboratory Practice (GLP). GLP is equivalent to the Good Manufacturing Process (GMP) and the larger HACCP (Hazard Analysis Critical Control Point) quality systems. Function of a lab is always depends its quality as well as the better customer feed back. There is no means if lab is running better but the customers are not satisfied in service. Implementation of better methods, quality procedures and systematic works can only result the better performance of lab.

abil777@gmail.com

### **Vaccines In Aquaculture: Do They Work?**

The Director of PHARMAQ Asia, Kjersti Gravningen, discussed the effectiveness of vaccines in aquaculture at the Novus International Seminar, held during the recent biennial VIV ASIA event, reports Stuart Lumb for TheFishSite.com.

Ideally, vaccines give long term protection against important diseases, can be simply administered, are safe to use both for the fish and the administrator and are profitable.

Why are vaccines of interest? Of course, prevention is better than cure. There is an increasing demand for fish protein, there is increasing concern about the use of antibiotics. increasing awareness about food safety and finally, vaccines are environmentally friendly. Historically, vaccination by immersion was used against vibriosis and ERM in salmonids in 1976. injection started in 1981. In 1998, oral vaccination was introduced in Japan for tilapia, with DNA vaccines being used in salmon in Canada in 2005.

Salmon production has soared in the last 37 years in Norway, since the mid 1970s, as did the use of antibiotics to control disease. In 1987, effective vaccines were introduced and after that date, the amount of antibiotics used declined dramatically, boosting the image of that industry. In Chile, vaccines were introduced in 1991-92 and this had a huge impact, reducing losses greatly and boosting yields.

There are inactivated, live, recombinant and DNA vaccines. Oral vaccines have a low efficacy and give short-term protection; immersion vaccines give more protection, whilst injectable ones give the best protection, and are most costeffective. However, they are impractical to use with small fish, plus vaccination is labour-intensive and stressful. By 2010, vaccines were being used in more than 25 different countries, on more than 16 species of fish, effective against more than 18 bacteria and more than five viruses.

"Vaccines have to be developed specifically for individual species and specific regions," commented Gravningen. Also, the efficacy of the vaccination depends on the immune system and size of the fish, the administration method, the formulation/composition of the vaccine and finally the vaccination regime.

Various examples were quoted. With regard to Atlantic salmon (60g) i.p. injection (oil-based) against A. salmonicida gave much better

protection than oral vaccination, with the oral-vaccinated fish requiring treatment with antibiotics on more than one occasion. Weight at the time of vaccination is also important. Cod vaccinated weighing 2.2g survived better than cod vaccinated at a weight of 1.8g, with both vaccinated treatments showing far lower mortality than cod in the control groups. Other studies showed that vaccination protected vellowtail and cobia against pasteurellosis, reducing mortality when compared to unvaccinated controls.

Looking to the future, the challenge in Asia is that there are vast numbers of species with vast numbers of management systems and there is a need for regulatory systems to be established.

### Summary

Vaccines do work - they have reduced disease and have contributed to sustainable, profitable growth in salmonids, sea bass and other marine species. However, vaccines have to be correctly documented and registered. Furthermore, vaccines need to be correctly formulated to give the required level and duration of protection.

And finally, vaccines give specific protection, provided they are correctly administered.

### Technology Transfer and Seed Stocking Ceremony of "Seabass Cage Farming in Open Waters (Experimental Demonstration)

Kerala is bestowed with ample water bodies like back waters, estuaries, rivers, reservoirs, canals, creeks etc. both brackish water & freshwater. However, it is not duly utilized for development in Fisheries/Aquaculture sector. As a step towards diversification, some of the open water area is utilized in northern part of Kerala for mussel culture for the past few years. MPEDA has been active in bringing more areas into aquaculture, especially for brackish water shrimp farming and fresh water prawn farming aiming at enhancing the export production. There are some areas abandoned/unutilized by farmers for various reasons like disease out break, decline in production/price, increased production costs etc. For utilization of maximum area for aquaculture, diversification of aquaculture with new species and technology is developed and put in place. The RGCA, a society under MPEDA, has developed technology for hatchery, seed production and culture of seabass and crab. RGCA is in the process of standardization of technologies for many other exportable species. MPEDA has successfully demonstrated culture of seabass and crab in cages/hapas/ ponds in various maritime states in the country and our promotional activities are continued. In Kerala, the Regional Centre (Aq.), Kochi has demonstrated seabass cage farming in ponds through two demonstrations in Ernakulam and Kannur Districts with production of 1709 kgs and 603 kgs respectively. One crab farming



Ms.Leena Nair IAS, Chairman, MPEDA releasing seabass seed in to the cages

in pond has also been demonstrated recently in Ernakulam District successfully with a production of 371Kgs from 1 acre area.

Considering the ample water bodies available in Kerala State, the MPEDA and RGCA has come forward for demonstration of seabass farming in cages in Thanneermukkam Kayal , Alappuzha District, as proposed by a self-help group named Nirmala Swashraya Sangham, Thanneermukkam. This experimental demonstration is



A view of the Demonstration Site



Biological Trainee has been selected and put to the site for looking after the demonstration programme. All the required cages (Frames & Nets), floating platform / monitoring shed etc. have been fabricated / constructed. Seabass Seed brought from RGCA-Hatchery, Thoduvai, Tamil Nadu has been released in to the cages under the supervision and guidance of MPEDA & RGCA officers on 10th May 2011.

On 2<sup>nd</sup> June 2011, the Technology Transfer and Seabass Seed Stocking Ceremony have been organized. The Chairman, MPEDA inaugurated the programme by releasing seed into the cages in the presence of Director

conducted in open back waters to prove & show the technical and financial viability of such a new venture in open waters. This can pave way for development & utilization of the potential water resources for cage farming of fin fishes like Seabass, Grouper, Cobia and crustaceans like crabs.

As part of the experimental demonstration programme, six members from Nirmala Swasraya Sangham have been sent to Andaman for hands on training on seabass farming in open sea, alongwith two MPEDA officials in two batches in March 2011. A



Ms. Leena Nair IAS, Chairman, MPEDA making presidential address



**The Audience** 

(M), Joint Director (Aqua.), MPEDA; Joint Director (Trg.), MPEDA/ Project Director, RGCA the President of the Grama Panchayath, Thanneermukkam and other Officers from MPEDA, RGCA, local administration and SHG members & families.

After this, all the officers, guests and farmers assembled in the FC Convent Hall, Thanneermukkam near the Demonstration site for inaugurating the Technology transfer and seed stocking ceremony. Ms.Leena Nair IAS, in her presidential address briefed about the objectives and need of such ventures and the requirement of proper care for success of the programme. She also assured support/assistance from MPEDA and RGCA for the successful implementation of the experimental demonstration programme, which will in turn benefit the local fishermen community and other weaker sections for their livelihood in coming days.

Shri N. Ramesh ITS, Director (M), MPEDA, Shri Thampi Sam Raj, Project Director, RGCA/ Joint Director (Trg.), MPEDA, Smt. Padmavathi, President, Thanneermukkam Grama Panchayath, Shri U.B. Soman, former President of the Panchayath, Shri T.T. Saju, Vice President, Smt. Jayamani, Ward Member of Thanneermukkam Grama Panchayath, Fr. Joshi Kalaparambath, Director & Shri John Scaria, Convener of Nirmala Swasraya Sangham spoke on the occasion. Shri K.V. Raghu, Deputy Director (Aq.), MPEDA, RC, Kochi welcomed the guests and participants. Smt. Elsamma Ithack, Assistant Director (Aq.) briefed about project details of the Demonstration. Vote of thanks was extended by Dr. A.S. Upadhyaya, Joint Director (Aq.), MPEDA.

### Aquaculture Food Safety and Hazard Prevention Programmes Jointly Organised by MPEDA & USFDA

The Marine Products Export Development authority (MPEDA), Kochi in association with United States Food & Drug Administration (USFDA) has organized 2-day training/seminar programmes on Aquaculture Food Safety and Hazard Prevention at Surat, Chennai, Vijayawada and Bhubaneswar between 16<sup>th</sup> and 29<sup>th</sup> of April 2011. The programme was organized at the locations and periods as indicated in the table below.

The programmes were attended by officials from EIA, CAA, College of Fisheries, CMFRI, CIBA, NABARD, State Fisheries Officials, Exporters, Farmers, Hatchery Operators, Feed Manufacturers, Farmers' Association officials and NGOs apart from officials of MPEDA, NaCSA and NETFISH. The USFDA was represented by five officials namely Dr. Brett Koonse, Dr. Pak Chin-Chu, Mr. Stanley Serfling, Mr. Daniel Geffin and Dr. Nirupa Sen.

The MPEDA officials welcomed



**Trainers and trainees in the Surat Programme** 

Sl. No.	Place	Period		No. of participants
		From	То	
1.	Surat	15/4/2011	16/4/2011	55
2.	Chennai	19/4/2011	20/4/2011	55
3.	Vijayawada	25/4/2011	26/4/2011	40
4.	Bhubaneswar	28/4/2011	29/4/2011	53
Total 203				203

the gathering in the meeting. The officials emphasized the need of food safety and hazard prevention in aquaculture products which has focused attention of the programme. The MPEDA officials appreciated the USFDA's support and cooperation for conducting the programmes and acknowledged with thanks the



Trainers and Trainees in the Vijayawada Programme

services offered by USFDA on HACCP training for food quality control. Dr. Brett Koonse of USFDA in his opening remarks specified the requirements of USFDA and the description and scope of the seminar/workshop. He briefed that the training presently focus on food safety and hazard prevention in culture products.

Later Dr. Brett Koonse presented the power point presentation on Good Aquaculture Practices. He briefed that the modern Aquaculture Practices are diverse and complicated which include culture of wide variety of species such as Shrimps, Cat fishes, Basa, Salmon, Shell fishes, Tilapia, Eel, Grouper, Yellowfin Tuna and Shark. The systems operated for Aquaculture are race ways, recirculation systems, nets and pens. The points presented by him are on :



Trainers from USFDA for the Bhubaneswar Programme

- The seafood world wide is the most traded item worth of US\$ 101.6 billion in 2008, through 800 species including 30 species of shrimps. The global capture is in decline, while human growth expects to cross 9.2 billion by 2050, which requires more than 110% increase in food production.
- 2. The consumption of seafood is on the increase. The increase in demand and decrease in production of seafood will lead to deficit of 50000 MT in 2020 and the demand could be met only by aquaculture.
- 3. The USA imports 14% of seafood but exports 5% only whereas developing countries export 48% but import 18% only. This assumes significance of production of seafood from culture in particular from Asia, that too mainly crustaceans.
- 4. Even though production is increasing, the relative number of food borne illnesses linked to outbreaks caused by consumption of fish and shell fish in USA was also increased to 29 numbers in between 1999-2006. This requires preventive measures through GAPs.
- 5. The food safety of aquaculture products are mainly on reducing the level antibiotic residues, heavy metal contamination, pathogens and marine toxins. The presence of Malachite Green, Chloramphenicol, Nitrofurans, Oxolinic acid and Fluroquinones in seafoods creates Cancer, Aplastic anemia and increasing antimicrobial resistance in humans.
- 6. The presence of chemical residues in feeds like Melamine and Leather meals and the presence of pathogens like coliforms, Salmonella,

Astrovirus, Norwalk like virus and Hepatitis A virus in seafood causes great concern on its use by humans. Further raw seafood usage increases Salmonella contamination in ingested seafoods.

- 7. The presence of nematodes, cestodes and tremotodes affect the seafood quality but could be curtailed by cooking, freezing or salting.
- 8. The bio toxins like SP are prevalent in all countries mainly in filter feeding molluscs which could kill humans due to imminent toxicity effect. In tropics and Japan, these toxins are prevalent in Ciguatera fish and Puffer fish.
- 9. The main food safety concerns can be addressed through inspection, testing, border checks, detection and rejections. The food safety preventive measures of USFDA are implimented through GAPs.
- The GAPs reduce risks, interventions and liability and increase general public health. These programmes are conducted in Vietnam, Thailand, Indonesia, Bangladesh, Malaysia and now in India.
- 11. The GAPs include farm site selection, sewage and pollution control, proper personnel/ worker safety practices, applying quality harvest and post harvest methods, equipment construction and maintenance, site and feed controls, drug and chemical use and record keeping.
- 12. Need of toilets outside the periphery of the farms & carrying out disinfection and sanitation campaigns are necessary in farm GAP while quality of ice and its storage is also required to be kept

properly. Human & animal contamination by direct entry in to the ponds and improper feed storage are to be avoided. Record keeping and discharge water treatment also needed to be looked into through GAqPs with necessary verification through adequate testing protocols.

Following the lecture class of Dr. Brett Koonse the MPEDA/NaCSA officials presented the GAPs followed in India. In the post lunch session Dr. Brett Koonse presented the details of food safety programme in Aquaculture on specification of the Competent Authority, training the auditors, developing elements of effective auditing, Quality Assurance training programme for Auditors, cooperation among Government officials and stake holders, compliance reporting, corrective action having best industry relations, having sufficient resources, self assessment of certification having programmes proper laboratory testing and resolution of conflicts of interest. He also described in detail about the corrective measures on hazards, checking of farm records. confirmation of farmer guarantees and traceability.

Also in his third lecture, Dr. Brett Koonse described the preventive food safety controls for aquaculture through HACCP on drugs, chemicals, feeds, feed producers and VMPs. He emphasized that 8 drugs only approved in USA for aquaculture based on dosages, routes of application, specificity of them for species, and frequency of each application. The approved drugs in USA should have limitations, indications, tolerance level and withdrawal periods. The Malachite Green, Gentian violet, Quinolones etc. are unapproved for use in aquaculture in USA.

### **AQUACULTURE SCENE**

The hazards due to drug residues are to be checked by lot certificate, letter of guarantee, drug residue testing, farm testing and verifying critical limits with end pre-harvest testing of produce. Following the lecture classes, a Group Exercise was carried out by the specified teams and the specifications were discussed elaborately.

In the forenoon of second day, Dr. Pak-Sin-Chu of FDA presented the detection of drug residues in aquaculture products such as microbial methods, GC & LC s LC MS & MS methods, qualitative and quantitative programmes. He also emphasized on ELISA methods, performance criteria, validation and confirmation methods. In his next class, he presented the interlaboratory studies, laboratory evaluations, Good Laboratory Practices, ISO-17025 requirements, difference between Quality Assurance and Quality Control, sampling methods, testing protocols and documentary record keeping Laboratory Accreditation protocols and on accreditation bodies. Following the presentation, the EIC officials presented the details of accreditation Laboratory programmes in India while Mr. Stanley Serfling of USFDA, specified in HACCP regulations, import process, detention methods, detention with physical verification and challenges, strategies faced by USFDA for import of seafood safety. In the lecture class on FDA Food Safety Modernization Act, Mr.Daniel Geffin detailed the proposed Act. Later the MPEDA officials presented the details of initiatives taken by Government of India in drug usage.

Group Exercises were presented by the teams and discussed elaborately. The programme ended up with recommendations specified by Dr. Brett Koonse of USFDA and vote of thanks by MPEDA officials.

### SC/ST Training Programme Conducted at Kudosi Village, Sakri Taluka, Dhule District (Maharashtra)



Visit to a farm by the trainees

The Sakri Taluka in Dhule District of Maharashtra is having 55 small village tanks & reservoirs. At present many farmers are engaged in carp culture, which are locally sold. The Krishi Vidhyan Kendra Dhule under Matama Krishi Vidyapeeth, Rahuri had requested MPEDA, Regional Centre (AQ), Panvel to conduct SC/ST training programme in this Taluka to promote scampi culture and a list of 20 candidates belonging to villages Kalamba, Mohgoan, Kudosi, Baripada, Chavdipada and Parsari were handed over. These villages are located about 7-14 Kms. from each other and have 25 rain fed ponds/tanks having size 1 acre to 10 acres. Kudosi village was selected to conduct the programme as this village is centrally located with the availability of basic facilities.

Inaugural function was held on 24.01.2011. Mr. Gokul R. Gavali, Sarpanch of Kudosi village was the chief guest for the inaugural function. He encouraged the candidates to utilize this opportunity to acquire more knowledge in aquaculture/ scampi culture. Earlier, welcoming the gathering, MPEDA officials explained details of prawn farming. Dr. Bonde, Programme Co-ordinator attended the programme & delivered lecture on carp culture. Shri. Pathan, Assistant Fisheries Development Officer delivered lecture on poly culture in fresh water and role of fisheries department in scampi farming & their schemes. Shri. Sanjay Patil who leased out Panzara reservoir availing NFDB subsidy explained participants about culture practices of scampi & fish adopted in his reservoir.

During the 5-day training programme lectures on different aspects of ecofriendly sustainable scampi farming - pond preparation to harvest and post harvest technology - were explained by MPEDA officials, officers of KVK and State Fisheries department.

On 26.01.2011, field visit was arranged for the trainees to small farms, village tanks and reservoirs in Kudosi, Mohgaon & Pipalner villages, where Pangasius culture, scampi and carp farming etc. are going on.

Valedictory function was held on 28.01.2011, in which Mr. Shivraj Bhoye was Chief Guest. The chief guest appreciated MPEDA's effort to conduct such training programmes in rural areas for SC/ST trainees. He also advised the beneficiaries to come forward to form aqua club/society for promotion of scampi / fish farming & assured all help from his side. He also requested to conduct such programmes for women and Bachat Gat (Self Employment Group) for the upliftment of their socio economic status.



**Participants of the Training Programme** 

# Awareness campaign against abuse of Antibiotics in Aquaculture conducted by MPEDA RC(AQ), Thanjavur

PEDA, RC (Aqua), Thanjavur has conducted 17 antibiotic campaigns in different farming villages and 3 antibiotic campaigns in shrimp hatcheries during the year 2010-11. During the campaign, the participants were explained on the need for producing antibiotic free shrimp for export. As antibiotics are banned for use in aquaculture due to its adverse effects on human health, farmers were cautioned to refrain from using antibiotics and adopt better management practices through selection of quality and labtested seeds from registered hatcheries and judicious usage of probiotics. The farmers were also motivated to obtain pre harvest test certificates from MPEDA's ELISA lab at Nagapattinam for farmed shrimps before export.

Antibiotic campaigns held at Thillaivilagam, Thambikottai, Vadakadu, Avarikadu, Karapidagai, Chinnathumbur, Melanagoor, Thalainyaru, Maharajapuram,



Campaign on  $% \left( {{\rm abuse}} \right)$  be a statistic of antibiotics in hatchery operation - at M/s. Vaishali Shrimp Hatchery, Perunthuravu

Kattumavadi, Thondi, Ponneri, Thanjavur and Velankannai were attended by 490 farmers. Antibiotic campaigns were also conducted at the premises of M/s.Sona Hatchery, M/s.Vaishali Hatchery and M/s.Vaishakhi Biomarine Hatchery to educate the hatchery operators and technicians on the importance of producing and supplying antibiotic free shrimp seeds for sustainable aquaculture.



Hatchery operators, technicians & farmers attending a seminar on abuse of antibiotics in aqua culture conducted by MPEDA-UNCTAD

# Reduction of Customs Duty on the import of SPL L-vannamei broodstock

The Marine Products Export Development Authority (MPEDA) presented a request to Ministry of Commerce for reduction of Customs Duty for the import of SPF L-vannamei broodstock. Based on the discussion had with DGFT, the Customs Authorities considered the request and in the Finance Bill 2011 and as per customs Notification No.21/2011-Customs dated 1-3-2011, import of SPF L-vannamei broodstock attracts only 10% duty instead of existing duty of 35%. The relevant portion of the Notification is given below:

### NOTIFICATION

No. 21/2001-Customs

### New Delhi, the 1st March, 2011

G.S.R. (E).- In exercise of the power conferred by sub-section (1) of section 25 of the Customs Act, 1962 (52 of 1962), the Central Government, on being satisfied that it is necessary in the public interest so to do, hereby makes the following further amendments in the notification of the Government of India in the Ministry of Finance (Department of Revenue), No.21/2002-Customs, dated the 1st March, 2002, published in the Gazette of India, Extraordinary vide number G.S.R. 118(E), dated the 1st March, 2002, namely:-

In the said notification.-(x) after S.No. 2 and the entries relating thereto, the following S.No. and entries shall be inserted, namely:-

(1)	(2)	(3)	(4)	(5)	(6)
"2A	0306 13	Live SPF L-vannamei broodstock	10%		-

Sd/-

(Sanjeev Kumar Singh)

Under Secretary to the Government of India

Note: The principal notification No.21/2002-Customs, dated the 1st March, 2002 was published in the Gazette of India, Extraordinary, vide number G.S.R. 118(E), dated the 1st March, 2002 and was last amended vide notification No.4/2011-Customs, dated the 27th January, 2011, published vide number G.S.R. 52(E), dated the 27th January, 2011.

These orders facilitate the import of quality SPF L-vannamei broodstock at a competitive price by breeders. It is expected that this would boost the production of quality L-vannamei through aquaculture for export.

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# **NEWS SPECTRUM**

### Aqua 2012 : Global Aquaculture -Securing our future

The boards of directors of the European Aquaculture Society (EAS) and the World Aquaculture Society (WAS) have the pleasure to announce that the AQUA 2012 event will take place in the Czech Republic capital, Prague, from September 1-5, 2012.

The AQUA events are coorganised by EAS and WAS every six years, and AQUA 2012 succeeds the 2006 event in Florence, Italy and the 2000 event held in Nice, France. The event comprises an international scientific conference, an international trade exhibition, workshops for aquaculture producers, forums organised by students and by the European Commission Directorate General for research and many other satellite workshops and meetings.

The previous AQUA events each attracted more than 2,000 participants from over 50 countries, showing the global importance of aquaculture and specifically this event.

The theme "Securing our Future" has several aspects. It has obvious implication in global and regional food security and aquaculture trade, placing aquaculture products in the global fisheries market. It also refers to economic and environmental sustainability and the image of aquaculture activities. Α spokesperson for AQUA 2012 said: "Our future is what we make of it now - how we alleviate poverty; how we manage our future resource needs and especially how we educate, train and manage knowledge for the next generation of aquaculture researchers, producers and other stakeholders."

AQUA 2012 Programme cochairs Marco Saroglia, José Polanco and Zdenek Adamek have put together a vast programme of more than 50 technical sessions that will be open for abstract submission.

Major pillars of the technical

programme include environment, biodiversity and climate change; aquaculture certification; aquaculture and human health; production systems; feedstuffs, feeds and feed additives; molluscs and other Invertebrates; marine shrimp; general finfish culture; freshwater fish culture; marine fish culture; seaweeds; ornamentals; aquaculture economics; animal welfare, health and diseases; breeding and genetics and other specialised topics.

The programme therefore covers many aspects of the global aquaculture value chain for contribution by authors from all over the world.

Following the approval of the location by EAS and WAS Boards, Michael New OBE, chairman of the AQUA 2012 steering committee, said: "After somewhat delicate discussions over the past two years with our partners and authorities in St. Petersburg, Russia and subsequently in Sharm El Sheikh, Egypt, the approved location in Prague is for me definitely not a 'third choice' location.

"We just hadn't considered it in our earliest discussions. After visiting Prague for the first time early this year, I was taken in by its beauty and fascinated by the centuries-old tradition of aquaculture, pond and water management in the Czech Republic. Prague is at the centre of Europe. It is an easy location to fly or drive to and the congress centre is close to the centre, with excellent metro links stopping in front of the building and with an extremely wide choice of luxury and budget hotels within easy reach."

Further information on AQUA 2012 will be published on the web sites of EAS and WAS, with abstract submission and registration available online within the coming weeks.

- fishupdate

### FDA Updates Guidance for Seafood Safety

The U.S. Food and Drug Administration has released updated guidelines to help the seafood industry reduce or eliminate food safety hazards.

This is the fourth edition of the "Fish and Fishery Products Hazards and Controls Guidance." Revising the guidelines fulfills a mandate of the FDA Food Safety Modernization Act, which became law in January.

In a news release FDA said key changes in the new edition include:

- Updated post-harvest treatment for pathogenic bacteria in shellfish
   - including Vibrio vulnificus and Vibrio parahaemolyticus;
- o Revised time and temperature recommendations to better control for scombrotoxin (histamine) formation and pathogenic bacteria;
- Information on regulations and tolerance levels that have changed since the previous edition was published;
- o Hazard information on species of seafood new to the U.S. market;
- o More detailed descriptions of the potential illnesses and injuries related to seafood.

The document is intended to help seafood processors create and carry out their Hazard Analysis and Critical Control Point (HACCP) plans. While it does not specifically describe safe handling practices for consumers, grocery stores or restaurants, many of the concepts would be useful.

A bound copy of the guidance can be ordered online at www.ifasbooks.com or by calling the Florida Sea Grant, IFAS-Extension bookstore at the University of Florida at 1-800-226-1764.

- Maryrothschild, FDA

### **NEWS** SPECTRUM

### Indian seafood exports soars

Brussels: Indian seafood exports reached \$2.7 billion in 2010-2011 compared to \$2.1 billion in the previous fiscal year, officials said. Europe is the leading market for Indian seafood products followed by US, China and Japan.

"The seafood industry of India is growing and will grow by leaps and bounds, recession or no recession," Leena Nair, Chairperson of the Marine Products Export Development Authority of India, told EuAsiaNews in Brussels where she attended the European Seafood fair.

The 19th Annual European Seafood Exposition (ESE) and 13th Annual Seafood Processing Europe (SPE) were held in Brussels between May 3 and 5.

Sixteen Indian companies participated. "They did a very good business, almost everybody. Business opportunities have been wonderful. We have increased our business," said Nair. She added that shrimp is a high value item for exports, which included about six percent of Minami (a type of curry powder), a new product from India. "The world seems to be liking the Indian Minami. It has been very well received," she said.

Anwar Hashim, president of the Seafood Exporters Association of India, said: "We had higher exports and hopefully we can continue the trend. This year we have grown by about 15 percent in volume. Europe is our biggest market."

The fair brought together seafood buyers and sellers from across the world with over 1,600 companies from 80 different countries exhibiting. According to the 2010 State of World Fisheries and Aquaculture report, the estimated total world fishery production in 2008 amounted to 142 million tonnes, which places it at a new alltime high.

In addition, global consumption of fish and seafood has doubled since 1973 and is expected to increase by 25 percent by 2015. The fisheries industry is a critical source of income and employment for hundreds of millions of people around the world. - Mangalorean.com/IANS



# Shrimp exports rising thanks to global shortage

A global shrimp shortage and outbreaks of disease in farms are pushing India's exports of the product back up. Prices for shrimp jumped by 10-20 per cent last year worldwide also in part due to increasing demand from the US, China and other importers.

In the 2010-11 financial year, shrimp exports climbed by 13 per cent in volume, 35 per cent in rupee value and 41 per cent in dollar value.

Frozen shrimp accounted for 46 per cent of the total dollar revenue.

during the last financial year.

But processing facilities of India's main product, black tiger shrimp, are running at only 30 per cent capacity.

Meanwhile, Vietnam, Bangladesh and Indonesia, among other chief shrimp farmers, saw their output drop and the winter delayed China's farming season in 2010. Indonesia's vannamei farms have not yet recovered from disease outbreaks in 2009, and extremely hot weather afflicted vannamei farms in central

Vietnam and black tiger farms in the south, leading to hindered growth rates and disease. Regardless, across the globe, shrimp

Seafood export earnings for March 2010-April 2011 reached a record of USD 2.67 billion -- up 10.96 per cent in quantity, 20.42 per cent in rupee value and 25.55 per cent in USD terms year-on-year -mostly due to a 104 per cent-growth in exports to the US, said the Marine Products Export Development Authority (MPEDA).

Aquaculture production in most of India's southern states grew by more than 30 per cent during 2009-10 thanks to greater productivity, MPEDA said, with total production reaching 106,000 tonnes, reports Financial Express.

Vannamei farming also got a boost, with exports at 10,000 tonnes

farming has soared in the last 20 years.

China has risen as a new shrimp producer with vannamei in the forefront, accounting for more than 70 per cent of the country's total farmed shrimp output.

In mid-March, the US International Trade Commission (USITC) informed that it would keep its anti-dumping duty order on imported Indian shrimp for another five years, which for shrimp exporters means administrative reviews and cash bonds to trade with US. Indian shrimp exporters are now slowly earning enough to make up for the losses suffered from antidumping duties.

Source:www.fis.com

### EU plans to pay fishermen for collecting plastic from the sea

London: The European Union (EU) plans to pay the continent's fishing fleets for collecting plastic as part of an initiative that will help reduce pollution in sea.

As per under consideration proposals from EU commissioner for fisheries Maria Damanaki, fishermen will be paid to land plastic to provide them with income and reduce pressure on dwindling fish stocks, the Sunday Express reported.

Vessels that clear up plastic will initially be subsidised by the EU. The hope is that the practice will become self-sustaining as the value of recycled plastics increases. Damanaki will unveil a trial project in the Mediterranean this month, which will see fishermen equipped with nets to collect plastic debris.

The plan, as well as an attempt to handle seaborne waste, is also aimed at pacifying Europe's fishing industry over a potential prohibition on the wasteful practice of dumping lowvalue fish at sea. Fleets fear of losing money by not being able to throw away lower-value catch for which they say there is little demand. A million tonnes are thrown back each year in the North Sea alone.

Commissioner Damanaki said: "Ending this practice of throwing away edible fish is in the interest of fishermen and consumers. It has to happen, we cannot have consumers afraid to eat fish because they hate this problem of discards.

The industry will contribute to the pilot but it is not known how much each fisherman will get. Payments will depend on tonnage and the recycling market.

Plastics 2020 Challenge, an industry campaign that supports recycling and preventing litter, is backing the move.

- IANS/thaindian.com

### **NEWS** SPECTRUM

### 57-day deepsea fishing ban from June 15 along Karnataka coast

Fishing in the deep sea will be banned along the Karnataka coast from June 15 to August 10.

A press release by the Deputy Director, Fisheries Department, Mangalore, Mr Suresh Kumar Ullal, said here the Karnataka Government, in accordance with the Karnataka Marine Fishing (Regulation) Act 1986, has imposed a 57day fishing ban along coastal Karnataka keeping in mind the welfare of fishermen and fisheries business in the State.

Fishing, either using mechanised boats or country boats with inbound or outbound engines of 10 horse power or more, has been banned during June 15-August 10.

Asking fishermen to comply with the ban, the release said strict action would be taken against violators, and they will not be entitled for compensation in case of accidents. Mechanised boats violating the ban will not get subsidised diesel provided from the Karnataka Government, the release said. The Karnataka Budget for 2011-12 had enhanced the quantity of subsidised diesel for mechanised fishing boats in Karnataka from 85,000 kilolitres to 1 lakh kilolitres. - The Business Line

### **New Director General For NACA**

The Indian Government hosted the 22nd Network of Aquaculture Centres in Asia-Pacific (NACA) Governing Council Meeting in Kochi, Kerala, from 9-11 May. The council meeting covered the election of the new Director General of the NACA , reviewed the organisation's activities and set priorities for the year ahead.

Delegates from NACA member governments, regional lead centres and international partner organisations were welcomed by Dr B. Meenakumari, Deputy Director General (Fisheries) of the Indian Council of Agricultural Research. Opening remarks were delivered by Dr Nantiya Unprasert, Deputy Director General of the Thai Department of Fisheries and by the Director General of NACA, Prof. Sena De Silva.

The Secretariat and the Regional Lead Centres for China, India, Thailand and the Philippines gave progress reports on their activities over the past year leading into a discussion and proposals for the year ahead. While many issues were raised at the meeting, key points included the following:

- The need to improving the sustainability and productivity of aquaculture through promotion of group-based implementation of science-based better management practices by small scale farmers will continue to be a key focus of the work programme, expanding into new commodities.
- The impacts of climate change are a universal and increasing concern to member governments, not only in terms of environmental damage but also on the livelihoods of rural communities and potentially severe implications for food security.

- Many members are placing • increasing emphasis on freshwater aquaculture production, particularly with regards to culture-based fisheries and improved utilisation of dams and reservoirs. NACA's food safety and quality programme, currently focusing on on-farm issues will be expanded to include the processing sector, which form a large component of exports. Organic aquaculture will also be included in the work programme.
- NACA will facilitate group-based approaches to certification of aquaculture products to enable small scale farmers to access such schemes.

The meeting also saw the election of Dr Ambekar E. Eknath as the new Director General of NACA. He will serve a five year term commencing on 1 September 2011.

Dr Eknath is well known throughout NACA after previous positions as the Director of the Central Institute for Freshwater Aquaculture, the NACA regional lead centre for India and as a researcher for fish breeding at BioSoft/GenoMar at the University of Oslo Research Park. His most famous work however is his pioneering work in development of the genetically improved farmed tilapia (GIFT) strain with the World Fish Center (formerly ICLARM), where he worked for ten years.

The Governing Council also expressed their appreciation to the outgoing Director General, Professor Sena De Silva for his substantial contribution to regional aquaculture development and for the personal commitment he has displayed to aquaculture development in the region.

The FishSite News Desk

### **FAO receives award from AFS**

The FAO Fisheries and Aquaculture Department has received the Gold Medal Award from the Asian Fisheries Society (AFS).

This award is given in recognition of its role in the development of aquaculture and fisheries in the Asian-Pacific region and its active support to AFS activities.

The president of the AFS presented FAO with the medal during the Opening Ceremony of the 9th Asian Fisheries and Aquaculture to flag and discuss important issues pertaining to sustainable aquatic resource production and management."

FAO's important contributions include the organisation of an FAO Special Session on Cage Aquaculture at the AFS Second International Symposium on Cage Aquaculture in Asia in Hangzhou, China, in July 2006; an FAO Special Session on Aquatic Genetic Resources for Food and Agriculture and an FAO Special



Forum of the AFS, which was hosted by the Shanghai Ocean University in Shanghai, China in April.

Dr Matthias Halwart, FAO Senior Aquaculture Officer, accepted the award on behalf of the Department. "It is very rewarding to see the Fisheries and Aquaculture Department's efforts for the Asia-Pacific Region and beyond recognised with this Gold Medal," he said. "The triennial forum especially provides an excellent opportunity to liaise with leading aquaculture and fisheries scientists and key commercial stakeholders from all over the world Workshop on gender in aquaculture fisheries research and and development, both at this 9th Asian Fisheries and Aquaculture Forum which had the overall theme "Better Science, Better Fish, Better Life". In addition, FAO Fisheries staff members often provide their expertise as Organising Committee members or Session Chairs for AFS symposia in subject areas like aquatic biodiversity and aquatic genetic resources, culture-based fisheries, and aquatic animal health.

- Source:worldfishing

### Trawling ban in State from June 14

THIRUVANANTHAPURAM: The 47-day monsoon-time ban on fishing by mechanised trawlers in the sea off the Kerala coast will come into force on June 14 midnight. The ban will be in force within 12 nautical miles (22.22 km) from the shoreline till July 31. A high-level meeting, chaired by Chief Minister Oommen Chandy, here on Monday decided to enforce the ban.

A. Jayathilak, Secretary to the Fisheries Department, who attended the meeting, told The Hindu that the State government had decided to alert the Union government to the entry of foreign trawlers into the sea off the Kerala coast when the ban was in force. The Navy and the Coast Guard would thus intensify their surveillance and keep these vessels away. The decision to take up the issue with the Centre had been made on the basis of complaints about attempts by huge trawlers to fish in the ban area.

### Rescue

The meeting discussed the problems in rescuing fishermen who ventured out into the sea during the monsoon, mainly from Mangalore. Quite often, deploying helicopters of the Coast Guard and the Navy in Kochi for the rescue was found timeconsuming. In this context, the meeting decided to take steps for stationing helicopters in Mangalore for expediting the rescue operations.

The annual trawling ban is being used as a fisheries management tool, which several other coastal States have emulated over the years. The first trawling ban for 45 days was enforced in 1988. Earlier, a ban was ordered in 1981, but it lasted only three days. - The Hindu

### Fishery potential in Assam yet to be 45 days fishing tapped

► UWAHATI, The Fisheries  ${\sf J}$  sector in Assam is showing gradual improvement in the last few years, but some serious drawbacks have stymied further growth limiting the prospects of nearly 2,80,000 fish farmers of the State.

Among the major impediments, is a "shortage of adequate manpower in the extension machinery to disseminate the advanced technology to the fish farmers, and inadequate in-service training coverage for motivating workers at the grassroots, and a failure in skill and capacity upgradation," revealed a senior official in the department.

Limited access to quality fish seed, improved fish feed and other aquaculture inputs during appropriate culture period is another issue that has not been addressed so far. "Poor market infrastructure and marketing linkage also act as brakes for fish farmers who would otherwise have been more motivated to increase their stock," he added. A stark reminder of unrealized potential is the absence of any fish processing and packaging unit in the state. Because of this gap, even the most successful of fish farmers have lost out on any opportunity in achieving value addition on their produce.

Fish farmers complain that securing bank loans is another hurdle that confronts many fish farmers, particularly those who have no collateral to provide. In the absence of bank guarantors it is a nearly impossible to get loans to invest in fisheries, and it is only the educated fish farmers who can even approach a bank.

It is for such reasons that the annual fish production in the state stands at 2.06 lakh Metric Tones whereas the economic demand is close to 2.5 lakh MT. The gap between the present production and demand has to be met by importing fish from other states of the country. which have more intensive fish farming.

There, however, are a few success stories that can be replicated in more parts of the state. Among those is introduction of fresh water prawn farming in Dimoria block of Kamrup district from last year. The farmers of Kolong Kopili, the NGO pioneering the effort, reveal that in their case NABARD and fisheries department officials played a critical role in providing support.



Ornamental fish could be the next big opportunity to fish farmers and exporters from Assam. According to experts, at present nearly 80 per cent of the total volume of ornamental fishes exported from India is mainly sourced from Assam and sent via Kolkata Airport. About 150 species are reported to possess ornamental value and in case of more than 50 species, overseas demand has been established.

Significantly, apart from numerous rivers and streams. Assam has around 1,196 beels of which 430 are registered covering 60,215 hac area and 766 are unregistered covering an area of 40,600 ha.

- The Assam Tribune

# ban in Goa from June 15

Fisheries officials said that all major jetties in the state will be sealed and marine police will be roped-in to ensure that no trawlers violate the ban. The ban occurs uniformly in the coastal areas of Kerala, Karnataka, Goa, Maharashtra and Gujarat in order to avoid differences in the ban period. The ban period has been uniformly imposed in these regions from 2007, and is an interim order by the Supreme Court.

The ban has been observed in the territorial waters of Goa from the year 1981.

"The reason for a fishing ban has two main objectives: as it provides adequate protection to several species of fish and allows them to spawn. Secondly, the ban prevents fishermen from risking their lives in the rough weather," Fisheries monsoon director S Verenkar said. With the enforcement of the ban period, more than 875 mechanized fishing boats will be anchored at the jetties in the state.

Fisheries department has already put a ceiling on the registration of new trawlers since there is an over saturation of trawlers. However, replacement of old vessels with new ones is permitted. According to the Directorate, only around 25 trawlers can be replaced annually.

According to Branda Rodrigues, a researcher, mechanized vessels have increased from 4 vessels in 1961 to 1.138 till date.

There about 1,134 are mechanized boats registered in the state, 755 country crafts, 1,963 nonmotorized country crafts and 6,463 nets. Goa has five fish landing centres and 14 fish landing ramps. Fisheries data revels that fish catch in 2010 calendar year was 54,865 tons as against 51,231 tons fish catch in 2009. The fishing industry provides employment for about forty thousand people, and is considered to be the third highest economic activity in the state followed by tourism and mining.

- India Blooms News Service

### **US DOC announces final results of 5th Administrative review**

US DOC announced the final results of 5th Administrative Review on Anti-dumping duty for shrimp exporters to US. The US Department of Commerce in its notice dated 5th July 2011 has announced the Final results in the 5th Administrative Review of Anti-Dumping investigation of Shrimps

from India for the period from 1st February 2009 to 31st January 2010.

Accordingly, the weighted-average percentage dumping margins for M/s. Falcon Marine Exports Limited, a mandatory respondent, for a period February 1, 2009, through January 31, 2010, is 1.36, while that for M/s. Apex Exports, another mandatory respondent, it is 2.31.

The Review-Specific Average Rate for all other companies is 1.60. this means that the rates specified in their preliminary investigations and published vide their notice dated 28th February 2011 were maintained.

# **TRADE ENQUIRY** (Ornamental Fishes)

### **Trade Enquiry received during Aquarama 2011, Singapore**

#### Dreamz Aquarium

Shop No. L-15, Savera Complex Opp. Rokadiya Hanuman Temple Udhna Naher, Surat - 395 002 Gujarat, India Helpdesk No. +91-261-2636777 E-mail: dreamzaquarium1@gmail.com Vicky Vakharia - + 91 98987 45777 Ajay Vakharia - + 91 99747 05237

#### **Coburg Aquarium**

232-236 Bell St., Coburg 3058 Ph: 9354 5843 Fax: 9354 0297 www.coburgaquarium.com.au Byron Hicks, Store Manager

#### Samho Co., Ltd.

562-1, Song Neung - 2Ri Gingun - eup, Nam Yang Joo - City, Korea - 472 831 Tel:- +82 -31 - 527-3800~6 Fax: +82-31-527-3807 Mobile: +82-10-9040-3660 E-mail: amazonpet@126.com http://www.amazonpet.net Brian, Lee, Assistant Manager

#### Wazeers Aquariums

East Rand Traders Square Boksburg Gauteng South Africa Ph: 011826 5887, 0834496099 E-mail: jeewaamohammed@gmail.com

#### HT Natural. Co.

Korea Office, 601, Dea Woo Plaza, 775-4, Gojan- dong, Dawon - gu, Ansan-si, Korea Tel: +82-31-486-8355 Fax: +82-31-486-9906 Cel: +82-10-3885-8355 e-mail: htmarin@hotmail.com Philippine Office Rod9 Barangay Cuayan Angeles City, Philippines 2009 Tel: +63-927-799-8367 Fax: +63-45-888-3027 Homepage: www.ht-natural.com Jong - Suk, LEE, CEO

#### Rivas leaf golden

Iran - Esfahan - Najafabad Tel: 0331-2743753 Mob: (+98)0913 131 5324 E-mail: companyrivas@yahoo.com

Best Aquarium Blk 631 Bedok Reservoir Road # 01-958 Singapore - 470631 Lau Foo Wah HP: 9697 8522

#### Creative Way Global Co., Ltd.

No.30-2F, Aly. 25, Ln. 140, Jianguo Ist Rd, Lingya Dist., Kaohsiung City 802, Taiwan (R.O.C.) Tel: 886-7-7173437 Fax: 886-7-7242868 Mobile: 886-921-681909 James Lin Manager & Taiwan Ornamental Fish Association Executive Secretary

#### Arowana

Fanatics Club (Singapore) www.arofanclub.org Chris Kim, Committee Member HP: 9852 7600 E-mail: chriskim@arofanclub.org

#### Aqua Life

Tel: (852) 2380 6608 Fax: (852) 2789 1240 Mobile: 9076 6108 E-mail: aqualife2011@gmail.com Dan Wong

#### Dragonwana Aquarium Trading

63 Sungei Tengah Singapore - 699011 Tel: (65) 6760 8757 Fax: (65) 6760 9611 E-mail: dragonwana@gmail.com

#### Kin Star Aqua World Sdn. Bhd.

No.38, Jalan Emas 2, Taman Kerjasama Bukit Beruang, 75450 Melaka, Malaysia Tel: 606-2316139 Fax: 606-2316137, 2313452 E-mail: kinstsar\_2004@yahoo.com Tan Heng Wah H/P: 6012-638 6139, 6016-665 6139 6012-606 1398

#### Wayne Discus Centre

3/F, 184 Tung Choi Street, Mongkok Hong Kong Tel: (852) 2898 8806 Mobile: (852) 9018 8162 / (86) 135 4342 8383 (China) E-mail: info@waynediscus.com / waynediscus@yahoo.com Web: http://www.waynediscus.com Wayne.S.S. Ng

#### Pang Long Pte Ltd

Lim Chu Kang 191, MK 12 103 Neo Tiew Road, Singapore 719024 Web: www.panglongarowanas.com Koji, Marketing executive Mob: +65 97450159 Email: sales@panglong.com.sg

#### Allfish (Thailand) Co., Ltd.

416/11-12 Sukumvit 55 Sukumvit Rd. Wattana Bangkok Thailand Tel: +66 (0)8-9981-9981 E-mail: allfishthailand@hotmail.com Web: www.allfishthailand.com Wuttidej Yuenyong, Managing Director

#### East Ocean Aquatic Trading Centre

Blk 22 Havelock Road, # 01-699 Singapore - 160022 Tel: (65) 62759220 Fax: (65) 62759221

E-mail: sales@eastoceansg.com Skype: eastoceansg, www.eastoceansg.com Ryan Soh, Business Development Mob: (65) 96419129

#### **Busan Aquarium**

#1411-4, Jung1 - dong, Haeundae -gu Busan (612 846) Tel: +82 51 740 1700, +82 51 740 1761 Mob: 010 8277 3290 Fax: +82 51 740 1760 E-mail: dw.kim@busanaquarium.com www.busanaquarium.com Reo Kim, Assistant Curator

#### Living Waters (Tropical) Ltd.

28 Beddington Lane, Croydon Surrey, Cro 4TB, United Kingdom 0044 02086803533 living.waters@hotmail.co.uk WWW.LIVINGWATERSONLINE.CO.UK Darren Slater, Director

#### Marks Aquarium

43, Avenue Zinnias Morcellement swan Baie Du Tombeau - Ile Maurice Tel: 247 2453 247 1311 Fax: (230) 247 2456 E-mail: markaquariumltd@gmail.com Mark Yeung, Director General

#### Waterbats.com (s) Pte Ltd

63 Hillview Ave, # 10-21 Singapore 669569 Tel: 65 6877 9030, Fax: 65 6891 2500 Mob: 65 9765 1659 E-mail: waterbats@waterbats.com Stanley Tan Business Development Manager

### Pet Lovers

39-32700 South Fraser Way Abbotsford, B C V2T 4M5 Tel: 859 9819, Fax: 859 4832 E-mail: Rvdsluis35@hotmail.com

### **Empress** Aquarium

Empress Dept. Enterprises Otto Aquarium Products Litramin Fish Food Products & Co. Showroom 2 Jurong East St 21 # 05-04A IMM Building (Car Park Entrance) Singapore 609601. Tel: 567 1770 E-mail: empress@pacific.net.sg <u>Office</u> Blk 8 Empress Road #01-11, Singapore 260 008 Tel: 473-3631, 475-7287, Fax: 472-7614 Tan Tuck Hua, PBM, Sole Proprietor

### Manor Aquatics Centre

653-657 Romford Road Manor Park, London, E 12 5AD Tel: 020 8478 4478, Fax: 020 8514 1400 E-mail: shop@manoraquatics.co.uk www.manoraquatics.co.uk Nilesh Chavda

### Coral Farm Aquaristic Pte Ltd

60 Lim Chu Kang Lane 6F Singapore - 718843 Tel: +65 6332 2928, Fax: +65 6339 2928 E-mail: jon@coralfarm.com.sg www.coralfarm.com.sg Jon Lim, Operations Manager Mob: +65 9692 2846

### Hollywood Fish Farm

Albany- Tawa Drive Trade Centre, Cnr Tawa Drive & Rosedale Road Ph/Fax: 415 4157 Mt Roskill - 36 Frost Road Ph/Fax 620 5249 E-mail: hollywoodalbany@xtra.co.nz hollywoodmtroskill@gmail.com www.hollywoodfishfarm.co.nz

### Super Pet

Tel:+27 (0)72 236 9043 E-mail:Tom@animal-kingdom.co.za Candice@animal-kingdom.co.za Tel: +27 (0)83 677 7886 www.animal-kingdom.co.za

### Shanghai Wanjin Ornamental Fish Farm

227#3800 lane Dushi Road, Minhang District, Shanghai 201108, China Tel: +8621 54491098 Fax: + 8621 54492800 E-mail: qianliang@fancy-goldfish.com Qian Liang, General Manager MP: +86 13817316888

### Mainland Tropical Fish Farm

No.1, Pasir Ris Farmway 1, Singapore 519352. Tel: (65) 62873883, 65843643, 65812550, Fax: (65) 62884200 E-mail: enquiries@mainlandfishfarm.com Website: www.mainlandfishfarm.com Yeo Siew Song, Partner H/P:96289288

### Sunny Aquarium Company

14, Lim Chu Kang Lane 9A Singapore 718879 Tel: (65) 6793 7628 (5 lines) Fax: (65) 6793 7170 / 6793 7860 E-mail: sunnyaqm@signet.com.sg Website: www.sunnyaqm.com Jonathan Low, Export Execuitive H/P: (65) 8383 6676

### Jy Lin Trading Co. Ltd

Tel: 886 8 7703757, Fax: 886 8 7703377 E-mail: jylin@tropicalfish.tw Website: www.ornamentalfish.com.tw Angela Chen

### Tropical Art Pte Ltd

38 Lim Chu Kang Lane 5 Singapore 718856 Tel: (65) 6861 3833, Fax: (65) 6861 1170 e-mail: info@tropicalart.com.sg Ray Tan Chee Beng, General Manager Mob: (65) 9694 2527

### Fish Korea

363-3, No On Sa Dong, Kwang Myung Shi, Seoul-Korea (zip code-423-080) Tel: (0) 82-2-2613-4731 F : 82-2-2618-4731 Fax : 82-2-2686-4730 E-mail : fishcorea@korea.com Website: www.fishcorea.com Hee Beom, Choi, President Mobile: 82-11-6700-6410

### Tropica Aquarium Plants A/s

Mejibyvej 200, DK-8250 Ega, Denmark Tel: +45 86 22 05 66, Fax: +45 86 22 84 66 E-mail: tropica@tropica.dk Website: www.tropica.com

### Shanghai Pudong Ornamental Fish Center

Shanghai Pudong Land-based Fish Farming Co. Ltd. No.18 South Huazhou Road, Pudong New District, Shanghai Zip:201202 Tel: 021 33935712, Fax: 021 33935474 E-mail: luji@trade.sh.cn; Lawrence\_a4@hotmail.com Wang wei, Trading Manager Mob: 13052028505

### System & Control Engineering Co.

01-23, Blk-22, Boon Keng Road, Singapore 1233. Tel: 2964916, 2964919 K.T. Tan, Technical Manager

### Matali

Jln.Simpang Borobudur no.8-65142 Malang, East Java-Indonesia Fax: +62 341 495 108 HP: +62 813 338 686 54 E-mail: matali\_yap@yahoo.com

### Samho Co. Ltd.

562-1, Song Neung-2Ri Gingun-eup, Nam Yang Joo-City, Korea 472 831 Tel: +82 31 527 3800 6 Fax: +82 31 527 3807 E-mail: amazonpet@126.com Website: www.amazonpet.net Sam, Kim, Assistant Manager

### Qian Hu Corporation Limited

No.71 Jalan Lekar, Singapore 698950 Tel: (65) 6766 7087 Fax: (65) 6766 3995 E-mail: qhfft@signet.com.sg Website: www.qianhu.com Teo Boon Hock, General Manager

#### Coral Reef Aquarium Manufacturer Pte Ltd

Showroom & Factory Block 1009 Eunos Ave 6 #01-02 Singapore 409621 Tel: (65) 68417357 Fax: (65) 68426861 E-mail: danlee@craquarium.com.sg

### List of Trade Enquiries received during International Boston Seafood Show 2011

### 1. Mr.Peter Wu

Hangzhou Meihong Trading Co., Ltd, 1407 Unit 2, Building 2, Doxin dadao, Easy Sky Plaza, Hangzhou, Zhejiang, China. Tel: 0086-571-88254103 Fax: 0086-571-88254256 Mob: 13175008808 E-mail: wxxmh@163.com Frozen Ribbon Fish, Frozen Eel, Frozen Croaker

### 2. Mr.Diana Wu

Purchasing Manager Seafood Expert West Inc., 4564 160 Street, Flushing, NY 11358 USA, Tel: 718-359-3873 Fax: 718-961-6196 E-mail: dwny2011@gmail.com Boston Booth #: 1123 Web: www.seafoodepxertinc.com SKYPE ID: dianawuny Frozen squid, Frozen cuttlefish Frozen baby octopus, Frozen ribbon fish Frozen seafood mix IQF

#### 3. Mr.Andrew Kaye

Managing Director Kaytrad Commodities 11th Floor, Wale Street Chambers, Wale Street, Cape Town, P.O.Box 15121, Vlaeberg, 8018, Republic of South Africa. Tel: (+27+21) 422-3322 Fax: (+27+21) 422-3323 E-mail: andrew@kaytrad.co.za IQF PD Blanched 100-200 & 200-300 in 240 gm or 300 gm pack with 10 to 20% glaze Canned sardine in Tomato Sauce

#### 4. Ms.Nancy Yu

Buyer Pacific American Fish Company, Inc., 5525 South Santa Fe Avenue, Vernon, California 90058. Main: 323.319.1515 Direct: 323.319.1542 Cell: 213.494.0606

#### Fax: 323.319.1556

E-mail: nayu@pafco.net Web: www.pafco.net Frozen pomfret - Silver, Chinese or black Frozen ribbon fish Frozen Indian mackerel Frozen Parrot fish Frozen Goat fish Frozen threadfin bream

### 5. Mr.Shondell Bovell

Purchasing Manager, Ocean Fisheries Ltd, 31 Warrens Industrial Park, Warrens, St.Michael, Barbados,West Indies. Tel: (246) 425-4133 Cell: (246) 233-2205 Fax: (246) 425-2235 E-mail: sbovell@ocean-fisheries.com All frozen fishery products

### 6. Mr.Kun-Yung Liu

Great Hung Enterprise Co., Ltd., Nan-Tzu Office: No.41, Yueh-Yang St, Nan-Tzu Dist, Kaohsiung, 811, Taiwan. Tel: 886-7-3528805 Mob: 886-955-579910 Fax: 886-7-3524564 E-mail: topjia@great-garden.com.tw Skype No: topjiab Web: www.great-garden.com.tw *Frozen cuttlefish, Frozen octopus* 

#### 7. Mr. Mark Nickerson

Vice President Merex, 6436 Quinpool Rd., Halifax.Noca Scotia, Canada B3L 1A8. Tel: 902 425 2100 Fax: 902 423 0002 Cell: 902 476 3339 E-mail: mnickerson@saltfish.com Web: www.saltfish.com Frozen seer fish steaks (Scientific name of the species to be indicated while quoting/offering.)

### 8. Mr.Sebastian Cherniavsky

Global Products, Rosa O'Higgins #40 Las, Condes-Santiago-Chile. Ph: +56 2 2462465 Mob: +56 9 78799570 E-mail: sebastian@globalproducts.cl IQF HL Vannamei 31-35 & 36-40 in 1.8 kg pack (deglazed weight) IQF PD 71-90 in 1.8 kg pack de-glazed weight Cooked PUD IQF 100-200 in 1.8 kg with 10% glaze pack

### 9. Mr.Sandy Lin

Song Ching Fishery Co., Ltd, 1F.,No.10, Yingcheng 2nd St., Xitun Dist., Taichung City 407, Taiwan(R.O.C) Tel: +886-4-23173046 Fax: +886-4-23173048 Mob: +886-921-367466 E-mail: so.he@msa.hinet.net Web: www.song-ching.com.tw Frozen Chinese pomfret Frozen whole cuttlefish Frozen cuttlefish Frozen cuttlefish deskinned

### 10. Mr.Peter Blackston

KH International Trade, P.O.Box 15119, Atlanta, Georgia U.S.A - 30333. Tel: 404-371-9797 Telefax: 404-378-5331 E-mail: peter@khinternational.com Canned sardine in tomato sauce (round or long flat cans)

### 11. Mr. Takaya Ide

President Carifood Inc. Corport Bldg., 3F 1-4-1, Minami-Senzoku, Ota-Ku, Tokyo, Japan Tel: +81-3-3748-6611 Fax: +81-3-3748-5252 Mob: +81-90-9342-1040 E-mail: takide@carifood.jp Web: www.carifood.jp Interested to supply Salmon to Indian processors for export production.

### 12. Mr.Alvercinio Vieira

Sirius Brazil Rua Joao Azevedo, 162, Itajai-SC-Brazil Tel: 55 47 3045 2715 Fax: 55 47 3249 1618 Cel: 55 47 8836 3798 E-mail: sirius@siriusbrazil.com Web: www.siriusbrazil.com Frozen squid, frozen octopus Frozen mackerel, Frozen shark

### 13. Mr.Weeranut Luesukprasert(Nunu)

Marketing Executive Thai Union Frozen Products PCL., 72/1 Moo7, Sethakit 1 Road, Tambon Tarsrai, Amphoe Mueang Samutsakhon 74000, Thailand Tel: 66(0) 34 816 500 Ext.2549 Fax: 66(0) 34 816 897 Mob: 66(0) 8 5487 0595 E-mail: weeranut\_lu@thaiunion.co.th Web: www.thaiuniongroup.com Frozen whole squid (Loligo species) Size 10-20 to 40-60

### 14. Mr.Fernando Vallejo

Director Marfoods, Av.el polo 706 of B 301, Lima 33 Peru, Tel: (511) 437 2764 Fax: (511) 437 2165 Cell: (511) 99970 0411 E-mail: marfood@terra.com.pe Frozen whole squid round large size

### 15. Mr.Juan R.Aguilar

Blue Marlin Wholesale Seafood, 1037-39 N.Pulaski Rd, Chicago IL.60651 Ph: 773.489.7581 Cell: 773.968.0259 Fax: 773.489.7807 E-mail: sales@bluemarlinwholesale.com E-mail: www.bluemarlinwholesale.com *Frozen head on scampi count* 4/6

### 16. Mr.Rudenko Dmitry

Commercial Director, New Alaska Fish and Seafood Supplies, 12/1 A Mebelnaya Str., 197374 St.Petersburg, Russia. Tel: +7 812 363 21 22 Fax: +7 812 363 21 22 Mob: +7 911 974 60 01 E-mail: rudenko@fishtrade.net Web: www.newalaska.ru HL BT, HO BT, PD BT, PD tail on BT (all block & IQF)

### 17. Mr.Dave Bielski

Vice President, Seafood Sales & Service, 6708 La Loma Drive, Jacksonville, Florida 32217 Tel: 904.739.1894 Fax: 904.731.4531 Cell: 904.343.6444 E-mail: dave@seafoodsalesjax.com Web: seafoodsalesjax.com Web: seafoodsalesjax.com Cooked PD IQF in plain pouch with rider. Net weight 1 pound, 10% glaze

### 18. Mr.John DeLuca

President, Mr C Y Rathbun JDeLuca Fish Company Inc. 2204 Signal Place, San Pedro, CA 90731 USA Tel: (310) 684-5180 Fax: (310) 833-5285 E-mail: jdeluca@jdelucafishco.com IQF HL BT, HOBT, IQF seafood mix, Frozen Sword fish GG (Also interested in supplying frozen whole squid to Indian exporters)

### 19. Mr.Tom Ferraro

The Henry Gonsalves Company, 35 Thurber Boulevard, Smithfield, RI 02917 Tel: 401-231-6700 Fax: 401-231-6707 E-mail: tom@gonsalvesco.com IQF PD cooked/Blanched 10% glaze, IQF Squid ring 10% glaze

### 20. Mr.Tom Quinn

Hooligans Food & Drink 21 Kearsarge Street, North Conway, NH 03860. Tel: (603) 356-6110 Cell: (603) 986-8264 E-mail: www.hooligansnc.com IQF squid rings 10/20% glaze

### 21. Mr.Didier Boon

Managing Director, East China Seas Holdings Corp.Ltd Nan Xin Cang Business Tower, B620, Dongsishitiao, No.22, Dongcheng District, 100007, Beijing, China. Tel: +86 10 6409 6818 Fax: +86 10 6409 6950/6891 Mob: +86 1391 042 0825 E-mail: didier@eastchinaseas.com Web: www.eastchinaseas.com Frozen Tilapia - Whole round GG

### 22. Mr. Takeshi Yaguchi

Food Department, ITOCHU International Inc., 725 S.Figueroa Street, Suite 3050, Los Angeles, CA 90017-5430. Tel: (213) 488-8395 Cell: (310) 722-5904 Fax: (213) 624-8446 E-mail: tyaguchi@icrestjcp.com Frozen squid, whole cleaned Frozen squid tube

### 23. Mr.Ing.Jose Carlos Arzamendi Martinez,

Director Interpez Sushi Palmas, S.a.de C.V. 1era Cerrada de Minas No.45 Col.Nicanor Arvide Deleg. Alvaro Obregon, C.P.01280 Mexico, D.F., Tel: 5482-9940 Ext.2022 Fax: 5616-4649 E-mail: jarzamendi@alimentaria.com.mx *Canned sardine in brine, Canned tuna in brine* 

### 24. Mr.Mathew M. Marion

Sea Born Products, Inc., 13 Centre Street, New Bedford, MA Tel: 508.994.8600 Cell: 401.316.6292 E-mail: matt@seabornproducts.com Frozen squid tube (Loligo) Frozen squid tentacles (Loligo)

### 25. Mr.Kristine Beran

Glenpointe Centre East 300 Frank W.Burr Blvd. Suite 30, Teaneck, NJ 07666, Tel: 800-526-9066 201-801-0800 Cell: 201-919-0978 Fax: 201-801-0802 E-mail: kberan@easternfish.com Web: www.easternfish.com Retort pouch pack of Octopus in Soyabean oil

#### 26. Mr.Sachin Mody

Bombay Kitchen, 60 Amity Street, Jersey City, NJ 07304, Tel: 201.395.9400 Fax: 201.395.9409 Mob: 917.686.8424 E-mail: suzymody@bombaykitchen.com Web: www.bombaykitchen.com IQF PD 51/60 to 91/110 LCL

#### 27. Ms.Susana Belli

Commercial Manager Cardomar Peru, MZA B Lote 03 Zona Industrial II. EL Tablazo, Paita, Piura-Peru Tel: (51-73)212089 Cell: (51-1) 998146079 Fax: (51-73) 511825 E-mail: cardomarperu@cardomarperu.com Web: www.cardomar.com Frozen block squid whole round 10 kg pack

#### 28. Mr.Ruben Himi

Meat Buyer Frontier Foods & Cold Storage Inc., 2904 Alameda Ave., El Paso, Tx.79905, Ph: (915) 577-0779 Fax: (915) 577-0860 E-mail: rhimi@hotmail.com IQF PD blanched 60/82 to 100/200 - 15% glaze Analogue, Crabstick

#### 29. Mr.Max Moghaddam

President Bemka Corporation, 2801 SW 3rd Avenue, Suite F11a, Fort Lauderdale, FL 33315. Tel: (954) 462-0533 Fax: (954) 462-2488 Cell: (954) 536-4868 E-mail: maxm@bemka.com Pasteurized canned crab meat

### 30. Mr.Paul Jeon

Chief Merchandiser, Fisheries Dept Pack de-glazed weight, Seoultrading 360 South Van Brunt St., Englewood, NJ 07631. Tel: 201 567 7780 Fax: 201 567 7781 Cell: 908 887 1749 E-mail: pjeon@seoultradingusa.com IQF seafood mix in 1 lb or 2 lb Block frozen baby octopus

### 31. Mr.Jeffrey Su

Director of Operations, J&J Seafood Corp. 1200 Industrial Rd.#10, San Carlos, CA 94070, Tel: 650.595.4877 Fax: 650.595.6752 E-mail: Jeffrey@JJseafoodCorp.com IQF seafood mix, Frozen Squid

#### 32. Ms.Jasmine Ni

Great Wall Seafood LA Corp., 11020 Weaver Ave. S.El Monte.CA 91733 Tel: (626) 452-0908 Fax: (626) 452-0923 Cell: (626) 991-8033 E-mail: Jasmine-Ni@hotmail.com Frozen PD 31/40 to 61/70 Frozen Octopus

### 33. Mr.Freddy Knold

Manager Operations Engelsviken Canning AS, Mariusbakken I, 1628 Engelsviken, Norway. Tel: +47 69 36 35 03 Mob: +47 46 81 81 62 Fax: +47 69 36 35 10 E-mail: freddy.knold@engelsviken.no IQF Cooked, peeled shrimp 200/300 & 300/500 Deglazed weight (Karikkadi & Poovalan)

34.Mr.Claudia Milena Sandoval P., Subgerente, Pesqueradelmar, Planta y Oficinas Cl.36# 23-62,

### TRADE ENQUIRY

Bucaramanga, Santander. Tel: (7) 6351757 Fax: (7) 6451970 E-mail: ventas@pesqueradelmar.com IQF & Block frozen HL vannamei U 15, 16-20 & 21-25, Block frozen, PD shrimp small size, Block frozen PD cooked shrimp 41/50 to 100/200, IQF squid tube bigger size, 10% glaze, Squid tentacle block frozen & IQF seafood mix.

### 35. Mr.Sverre Soraa

President & CEO, Coast Seafood AS, P.O.Box 130, NO-6701 Maloy Tel: +47 57 85 37 00 Mob: +47 911 63 700 Fax: +47 57 85 37 35 E-mail: sverre@coast.no Interested in supplying Frozen Salmon to Indian exporters

#### 36. Mr.Jorge F.Rivero

President, El Club Mexicano, 420 Waketa Drive, Asheboro, NC 27203. Tel: (336) 495-5000 Fax: (336) 495-5001 Cell: (336) 215-1829 E-mail: jrivero@elclubmexicano.com Dried shrimps

### 37. Mr.Anwart Adolfo Rios Arizaga

Av.del Pial No.8 Mercado del Mar Zapopan, Jal.C.P.45140. Cell: 33 1343 4148 I.D: 52\*55695\*11 Tel: (33) 3633 4336 Tel/Fax: 3656 8931 E-mail: anwart1982@hotmail.com manuel\_Im@hotmail.com IQF HL BT cooked IQF HL Vannamei all size IQF cooked peeled shrimp 10% glaze

#### 38. Ms.Gayathri Rao

Chief Operating Officer, Falah Enterprises, C-2, Alsa Towers, No.186 & 187, Poonamalle High Rd., Kilpauk, Chennai - 600 010. Tel: 91 44 264 24521

Fax: 91 44 26480958 E-mail: maltaf@vsnl.net Canned Sardines in tomato sauce or vegetable oil (Oval cans)

#### 39. Mr.Woo Hyun Park

Buyer/Manager, E-Land Retail Ltd. 6F, 19-8 Ching jeon-dong, Mapo-gu, Seoul, Korea, Zip: 121-751 Mob: 82-10-9029-1670 Tel: 82-2-2012-5753 Fax: 82-2-2012-9067 E-mail: WHP@eland.co.kr *Frozen shrimp* 

### 40. Mr.Wally Santos

Principal, Jaime's Restaurant, 25 High Street, North Andover, MA 01845, Tel: 978-665-4735 E-mail: wally@jaimesna.com Frozen squid tube

### 41. Mr.Jovitrade

Importação e Exportação Alameda Grajau, 129 Sala 1206, Alphaville - Barueri / SP, 06454-050 Tel: 55 11 4302-4590 E-mail: Rafael@jovitrade.com.br *Frozen squid rings, Frozen squid tubes* 

### 42. Mr.Manuel Perez Morales

Distmar, Oficina, Camino Viejo A San Jose #6909, CP 32528, CD.Juarez Chihuahua, Mexico. Tel: +52.656 6 188 284 E-mail: mpm@distmar.com.mx Frozen HL vannamei, Frozen shrimp PD 41-50 to 100/200

### 43. Ms.Natalia Patow

Natco Worldwide Representatives, 23004 Frisca Dr., Valencia, CA 91354. Ph: (661) 296-5999 Fax: (661) 296-8778 Cell: (661) 510-9599 E-mail: natcoworldwide@aol.com Canned sardines in tomato sauze

### 44. Mr.Rafael Camacho Alvarez

President, Baja Bay Seafood, 437 "J" Street, Suite # 209, San Diego, C A 92101. Cell: (619) 252-7177 Tel: (619) 238-1853 Fax: (619) 238-1854 E-mail: bajabay1@hotmail.com IQF cooked peeled shrimp all grades 10% glaze. Block frozen PD cooked 51/60 to 100-200

### 45. Mr.Bui Vinh Hoang Chuong

Vice Sales Manager Seaprimexco Vietnam, 08 Cao Thang St., Camau City, Vietnam. Tel: +84.780 3831 230 Fax: +84.780 3831 861 E-mail: sales@seaprimexco.com Frozen HL BY 16/20, Frozen HL vannamei 41/50.

### 46. Mr.Pedro H.Gutierrez Rojas

Food Engineer, Sociedad Distribuidora De Productos Del Mar Limitada Calle Nueva Cinco # 1250 Barrio Industrial, Coquimbo - Chile Fax: (56-51) 245730 Tel: (56-51) 246196 Cell: 98791985 E-mail: info@distrimar.cl Frozen HO vannamei, IQF HL vannamei all grades, IQD PD (Vannamei) 10 kg pack, IQF PD cooked shrimp (wild) 100/200 & 200/ 300

### 47. Mr.José Luis Aroche M

Administrador Commercial Menita, Volcan Paricutin No.4881, El Colli Ejidal., Zapopan, Jalisco, C.P.45070. Tel/Fax: (33) 1404 7774 Cell: 33 3359 2537 E-mail: administrador@menita.com.mx Frozen tuna, Dried shrimp

### 48. Mr.Steve Hong

Koryeo Int'l Corp., 200 Stewart Avenue, Brooklyn, NY 11237, Cell: 646-825-0580 Ph: 718-366-3880 Fax: 718-386-5483 E-mail: koric777@hotmail.com Frozen PD shrimp/Salad shrimp 100/200, 200/300

### 49.Mr.Mario M.Montes

K&M Seafood Products, 333 H Street Chula Vista, CA 91911. Tel: (619) 565.2730 Fax: (619) 565.2731 Cell: (619) 554.7773 E-mail: mariom@kmsfd.com All seafood

### 50. Mr.Joseph Recine

Montreal Fish, 3518 De Vendôme Avenue, Montreal, Quebec, Canada H4A 3 M7 Tel: +1.514.486.9537 Fax: +1.514.486.8482 E-mail: joseph@mtlfish.ca IQF PD cooked shrimp, 100/200 to 300/ 500, Frozen HL BT 5 lbs pack Frozen whole cleaned squid, Baby Octopus, Whole cleaned cuttle fish small size.

### 51. Mr.Steven Luo

Director/National Marketing Dept Hong Chang Corp. 10155 Painter Ave, Santa Fe Springs, CA 90670. Tel: (562) 309-0068 Fax: (562) 309-0065 Cell: (626) 226-9679 E-mail: hongchangcorp@gmail.com Sea Shells (especially large ones)

# **52. Mr.Wien Van De Groep** MD,

Seven Seas International BV, P.O.Box - 105603 # 72167, Atlanta, GA 30348-5603 USA. Mob: +1.828.216.5980(US) Mob: +31.612.543477(NL) Tel: +1.828.398.0229 E-mail: wvdg@7-seasinternational.eu IQF PUD shrimp 41/50 with 10% glaze, IQF squid rings, IQF seafood mix

#### 53. Mr.Igor Boiko

General Director, Abel Trading House, Centrosoyuznly lane 21A, Moscow, 105082. Tel: +7 499 267-5266 Mob: +7 903 724-0752 E-mail: boiko\_i@abeltrading.ru Frozen Headless shrimps of various species

### 54. Mr. Diana Wu

Purchasing Manager, 4564 160 Street, Flushing, NY 11358 USA Tel: (718) 359-3873 Fax: (718) 961-6196 E-mail: downy2011@gmail.com Frozen ribbon fish, Frozen cuttlefish, Frozen octopus, Frozen silver pomfret

#### 55. Mr. Fernando Fernandez

HitFer Trading, L.L.C 157-07 26th Avenue, Whitestone, NY 11354 Tel: (718)357-1724 Mob: (917) 407-9170 E-mail: hilfertradingllc@yahoo.com Frozen HL BT, Canned sardine in tomato sauce, Canned sardine in oil, Canned tuna in oil

### 56. Mr. Thorbjorn Toppe

Sales & Product Manager, Seagardan AS, Postboks 194, 4299 Avaldsnes, Noway Tel: +47 52859480 Fax: +47 52859490 Mob: +47 91615528 E-mail: thorbjorn.toppe@seagarden.no *Freeze dried shrimps* 

### 57. Mr. Bonnie

Purchase, Baja Bay (China) Rm 507, Asia Steel Tower, No.3405, Huanypu East Rd., Guangzhou, China 510735 Tel: 86136 6238 6248 Fax: 8620 8202 1991 E-mail: bajabaychina@aol.com IQF cooked, peeled shrimp 36/40 to 100/ 200, Frozen squid, Frozen cuttlefish

# 58. Mr. Victor Kwok

General Manager, Cheung Kong Holding Inc., 1121 Oakleigh Dr., East Point, GA 30344. Tel: 404 362-9393 Fax: 404 362-9660 Mob: 404 403-6060 E-mail: xin9228@yahoo.com PD shrimp IQF 41/50 to 71/90 with 10% glaze, Frozen squid tube U-5 to U-10, Block frozen octopus, Block frozen swimming crab

### 59. Mr. Sundance Yoakum

Crystal Sea, Sundance Foods S.A. DE C.V. Fish & Seafood, Paseo Loma Larga 4348, Zapopan, Jal, Mexico, C.P. 45110 Mob: 04433 31560599 E-mail: sundanceyoakum@gmail.com IQF Vannamei cooked PD 51/60 to 100/ 200 - 1 kg x 10 pack 10% glaze

# 60. Mr. Chris Conte

Great Eastern Seafood, 14 Foodmart Road, Boston, MA 02118. Tel: (617) 428-9400 Fax: (617) 428-4532 Mob: (617) 980-5736 E-mail: cconte@greateasternsfd.com Smoked fish

### 61. Mr. Sighvatur Bjarnason

Managing Director, Cimbric, Jerupvej 726, Vgon, DK-9870 Sindal. Tel: +45 96 78 32 07 Fax: +45 98 93 04 66

# TRADE ENQUIRY

Mob: +45 51 55 69 48 E-mail: sb@cimbric.com IQF cooked, peeled mainly small size (300/ 500) with no treatment and 10% glaze for export to EU

# 62. Mr. Manuel Rodriguez Rodriguez

President, Retzy, Av. Duarte No.505, D.N. Republica Dominicana, Tel: +809 536 1515 Fax: +809 536 5550 Mob: +809 224 3015 E-mail: manuelrod46@yahoo.es Frozen whole cleaned cuttlefish 20/40 & 40/ 60 Frozen HL BT

### 63. Mr. Leydy Lopez

President, Vaitaire Enterprises, 12548 sw 144 Terrace, Miami, FL 33186 Tel: +305 228 0410 Fax: +786 398 4650 Mob: +310 770 3017 E-mail: leydylopez@vaitaireafood.com IQF headless shrimp

### 64. Mr. Andrik Hixson

Supply Chain Manager, Santa Barbara Bay P.O. Box 1944 65 Los Padres Way, Buellton, CA 93427. Tel: +805 688 5248 Fax: +805 688 3688 E-mail: andrik.hixson@futurefoodbrands.com Analogues/Imitation products

### 65. Mr. Tan Hua

President, T&N Trading Inc., 9611 E.Garvey Ave., #213, S. EI Monte, CA 91733, Tel: +626 443 9909 Fax: +626 443 0168 Mob: +626 380 6824 E-mail: tntrading1010@hotmail.com *HL shrimp all species* 

**66. Mr. Fumitoshi Murakami** Group Leader, Nishmoto Trading Col,. Ltd.,

Corporate Headquarters, 13409 Orden Drive, Santa Fe Springs, CA 90670-6336 Tel: +562 229 3850 Fax: +562 229 1802 Mob: +562 234 5208 E-mail: fumitoshi.murakami@ntcltdusa.com IQF seafood mix, IQF squid rings, IQF squid tentacles

#### 67. Mr. Joaquin Gil del Rea

Frangaly, S.A. Calle 71, #56, San Francisco, Panama, Rep. de Panama. Tel: +507 226 5416 Fax: +507 226 6291 E-mail: jg@frangaly.com IQF PD shrimp, IQF frozen PUD shrimp, IQF Squid tubes, IQF Squid rings, IQF clam meat Cuttlefish whole IQF

### 68. Mr. Steven L.Richter

President, 200 Golden Oak Ct., Suite 205, Virginia Beach, VA 23454 Tel: +757 366 0222 ext.201 Fax: +757 366 0082 Mob: +757 304 2062 E-mail: stever@seatoseallc.com IQF HL scampi, IQF HL vannamei (A major supplier to retail chains & restaurants)

### 69. Mr. George Kannikal

President, Kannikal International Trading Inc., 304 NW 69th AVE # 255 Plantation, FL 33317, USA Tel: +954 618 9550 E-mail: geogy@kannikal.com IQF cooked PD without chemicals, IQF cooked PUD without chemicals. IQF squid tubes & tentacles (For Mexico)

### 70. Mr. Peter Fu

Managing Director, Frobisher International Enterprise Ltd., 600 - 787 Cliveden Place, Delta B.C Canada V3M 6C7. Tel: +604 523-8108 Fax: +604 523-8109 E-mail: info@3fish.ca IQF cuttlefish whole cleaned large size, IQF whole cleaned squid, IQF PD all grades, Block frozen HL BT, Frozen pomfret

# 71. Mr. Carlos A. Casali

President Vicenza Inc., Jupiter, Florida, USA Mob: +772 215 3180 E-mail: cal@vicenzausa.com Block frozen squid tube/rings

# 72. Mr. Djen Liang Kurniady

Ruby Pacific LLC, 39 Elycroft Parkway Rutherford, NJ 07070. Tel: +1 201 319 0016 Fax: +1 201 319 8966 Mob: +1 201 790 6609 E-mail: dlk@rubypacific.com Frozen HL Vannamei 16/20 to 31/35 4 lbs x 6 pack, PD tail on vannamei 21/25 to 41/50.

# 73. Mr. Livia Wang

Import Dept. Manager, Dalian Shanhai Seafood Co. Ltd., No.11 Bilang Garden Zhongshan Dist 116015 Dalian China. Tel: +86 411 82894444 Fax: +86 411 82875000 Mob: +86 13942883125 E-mail: fish@shanhai.com.cn IQF HL BT blanched 16/20 IQF cooked PD shrimp in trays, PD tail on in trays, IQF PD & PD tail on in printed pouches. Frozen baby squid, baby octopus, (IQF products with de.glazed weight 500 gm and 15% glaze)

# 74. Mr. Andy Kim

President/CEO, Poseidon Seafoods, Rm 32 3F Busan International Fish Market, #761, Amnam-dong, Seo-gu, Busan, Korea. Tel: +82 51 231 8586 Fax: +82 51 231 8583 Mob: +82 10 4635 3020 E-mail: tosungho@yahoo.co.kr All kinds of frozen fishery products including IQF HOBT, 2 kg pack, IQF PD/PUD large & small size. 2 kg Pack.

# 75. Mr. Dawody Mohmed El Dawody

Chairman, ANDLOSSIA, Egypt, Cairo, Nasr City-El Horyia St. Block 16-Piece No.5-9th Region. Tel: +0244770381 Mob: +0101486342 E-mail: dawoody@andlossiagroup.com IQF/shatter pack, HO white, HO vannamei Net weight (de-glazed) 1 or 2 kg.

# 76. Mr. Fernando Barandica Ortiz

Pescados BARANDICA, S.A., Barrio San Martin, 214, 39011 Penacastillo, Santander (Cantabria), Espana. Tel: +34 942 336 088 Fax: +34 942 336 236 Mob: +34 696 449 922 E-mail: fbo@barandica.es IQF sand lobster whole

# 77. Mr. Joelle Lamarche

Merchandise Manager, Giant Tiger Stores Limited 2480 Walkley Road, Ottawa, Ontario, K1G 6A9. Tel: +613 521 8222 ext. 2211 Fax: +613 521 4474 E-mail: jlamarch@gianttiger.com All types of shrimps

# 78. Mr. Carlos Soto Fernandez-Tapias

Director Comercial, Carlos Soto, S.A.U. c/. Doctor Cadaval, 2-5°C - 36202 VIGO (ESPANA) Tel: +34 986 447 415 Fax: +34 986 434 315 E-mail: csoto@carlos-soto.com IQF squid rings

### 79. Mr. Luisa B.Vallejo

Vice President, Keystone Seafoods, LLC 2977 W.Broward Blvd., Ft. Lauderdale, FL 33312. Tel: +954 587 0177 Fax: +954 587 0877 Mob: +786 202 0831 E-mail: luisa@keystoneseafoods.com HL BT shrimps

#### 80. Mr. Michael Tlusty

Director of Research, New England Aquarium, Central Wharf, Boston Massachusetts 02110-3399 USA Tel: +617 973 6715 Fax: +617 723 6207 E-mail: mtlusty@neaq.org Ornamental fishes

#### 81. Mr. Nikolay Osokin

President, Best Seafood INC, 13520 100th Ave, NE #90, PMB 200 Kirkland, WA 98034-5210 USA. Tel: +509 352 1248 Fax: +206 409-9345 E-mail: nikky7@earthlink.net IQF HL vannamei Squid cleaned & tray pack (Looking for small scale supplier)

### 82. Mr. Miguel de Moya Cuesta

President, MOPAX, Autopista Duarte Km. 14 ½, Proximo a la Entrada de Pantoja Santo Domingo, R.D. Tel: +809 564 2777 Fax: +809 564 3310 E-mail: mmoya@mopaximport.com Block frozen HL BT 16/20 to 26/30 - 4 lbs x 4 packs

# 83. Mr. Dhammika Ganhewa

CEO, Sasathi USA Inc., Frozen sear fish H&G 14 Encina, Irvine, CA 92620 Tel: +714 508 6402 Fax: +714 665 1312 Mob: +949 400 9214 E-mail: ganhewa3@aol.com Block frozen HL white, PD small shrimp, Frozen Trevally

### 84. Mr. Edwin G.Chiong

Managing Director, Philippines Enasia Import Export Corp 907 Dasma Corporate Center, 321 Dasmarinas St., Binondo, Metro Manila, Philippines. Tel: +63 917 8386 900 E-mail: Edwin@ensaia.net IQF Squid rings 1 Kg Pack, IQF Squid tube (Both with 10% glaze), Minced fish meat with sugar and sorbitol, block, frozen or IQF PUD small size

#### 85. Mr. Williams Mauad M.

Director, RYMAR Seafood Geronimo Mendez 1851, Galpon 37 Barrio Industrial, Coquimbo, Chile Cel: +56-99 226 6278 Fax: +56-51 232 788 E-mail: wmauad@rymar.cl Frozen Tilapia, Frozen Pangasius

### 86. Mr. Won Sang Suh

General Manager, PACIFIC GIANT, 4625 District Blvd., Vernon, CA 90058. Tel: +323 587 5000 Fax: +323 587 5050 Mob: +213 200 2769 E-mail: suh@pacificgiant.com IQF HO BT, IQF HL BT 16/20 to 26/30, IQF PD grade 21/25 to 36/40

# 87. Mr. Jin Wei

Chairman, Yantai Kingst Power Industrial Co. Ltd., Room 2003, Triumphal City, 53 Nanshan Road, Yantai China. Tel: +86 535 6236369 Fax: +86 535 6861570 Mob: +86 13905355829 E-mail: kingstpower@yahoo.com.cn IQF or block frozen HLBT 26/30 Frozen Silver Pomfret, Red Bream

### 88. Mr. Frank H.Hoang

C.E.O., Calovix Corporation, 5059 E. Crescent Dr., Anaheim, CA 92807 Tel: +714 685 8589

# TRADE ENQUIRY

Fax: +714 844 4833 FHoang@Calovix.com 10% glaze, IQF PD Vannamei 31/40 to 91/ 110 IQF Cooked PD 100/200 5 LBS pack

#### 89. Mr. Lic. Paulo Cesar Rivera Garcia

Director General, Rica MAR, Mercado La Nueva Viga, Prolongacion Eje 6 Sur No.560 Bodega A.47, Col. Aculco, 09000 lztapalapa, Mexico, D.F. Tel: +1 55 5600 0967 Fax: +1 55 5600 1648 E-mail: paulor@ricamar.com.mx IQF cooked PD 100/200 5 LBS pack 10% glaze, IQF PD Vannamei, 31/40 to 91/110

#### 90. Mr. Maggie Zhao

Sales Manager, Dalian Donglin Seafoods Co. Ltd., 23-H/1, International Finance Tower, No.15 Renmin Road Zhongshan Dist., Dalian, China 116001. Tel: +86 411 8250 7169 Fax: +86 411 8250 7469 E-mail: dl-import1@donglinseafoods.cn IQF/block frozen HO tiger 8/10, IQF PD 31/40, frozen whole spiny lobster, frozen silver pomfret, frozen croacker, frozen whole squid

### 91. Mr. Judy Chen

Vice President, Block HL W 4 lbs x 6, Frozen squid LinMax Trading & Investment, Tel: +650 722 0070 Fax: +650 372 9422 E-mail: linmaxmax@gmail.com IQF/Block frozen PD shrimp, IQF squid tube, Squid rings

#### 92. Mr. Sam Ubachukwu

Managing Director, Megachem Nigeria Ltd., 120 Norman Williams Street, South-West Ikoyi Lagos Nigeria. Tel: +1 7934289 Mob: +8033129619 E-mail: mails@megachemgrop.com Freeze dried shrimps, Frozen squid tube

# 93. Mr. Apryl Wythe

Assistant Sales Manager, Daiei Trading-Chicago-Co., INC., 360 Randy Road, Carol Stream, IL 60188 Tel: +630 752 0089 Fax: +630 752 0135 Mob: +630 965 1226 E-mail: awythe@daiei-chicago.com HLBT tray packed, Breaded crab Analogue (Lobster meat)

#### 94. Mr. Jay Yen

CEO Bodo Food Service Co. Ltd., 14F. No.67, Sec.1, Jhongshan Rd., Singhuang Dist., New Taipei City 242, Taiwan (R.O.C) Tel: +886 2 8521 1230 Fax: +886 2 8521 1282 Mob: +886 928 808 970 E-mail: jcy@mail.yens.com.tw Frozen squid (whole cleaned) Frozen shrimp PD

# 95. Mr. Jason Wang

Import Manager, Quingdao Jiyuan Aquatic (Group) Co. Ltd., Jinling Industrial Park jihongtan Chengyang, Qingdao, Postcode : 266111 Tel: +86 532 8790 9903 Fax: +86 532 8790 9919 Mob: +13806 446 039 E-mail: wangwenkun0228@163.com Frozen shrimps PD, Frozen ribbon fish

### 96. Mr. Konstantin Morsin

Chief of Procurement Dept., INTERRYBFLOT, Canned tuna 44 ch.8, Palladina Str., Kiev, Ukraine. Tel: +380 44 391 51 50 Mob: +380 50 469 52 02 E-mail: morsin@more.com.ua Frozen squid, Frozen Shrimp, Canned sardine

### 97. Mr. Mark P. Muntz.

President, Global Sourcemarketing, INC., P.O. Box 130, Palmetto, Georgia, USA - 30268 Tel: +770 463 9922 Fax: +770 692 1380 E-mail: mmuntz@msn.com HL BT tray pack, Report pouch product, Canned fishery product

# 98. Mr. Alain Prudent

Prudentimport, Rue Pictet-de-Block 8 1205 Geneva, Switzerland. Tel: +41 22 328 07 10 Mob: +41 76 349 03 90 E-mail: alain@prudent.ch Frozen HL vannamei, HL BT, cooked shrimp PD, PUD

### 99. Mr. Young J. Shin

CEO, KHEE Trading, Inc., 2833 Leonis Blvd., Suite 310, Vemon, CA 90058. Tel: +323 583 8114 Fax: +323 583 8118 Mob: +213 792 9066 E-mail: kheetrading@att.net Frozen squid tubes (Needle squid)

# 100. Mr. George Cheung

President, Atlantic Seafood Intl Group, INC, 8533 Terminal Road, Unit C&D, Lorton, VA 22079 Tel: +703 339 4550 Fax: +703 339 4555 Mob: +703 963 4818 IQF whole cleaned Squid, IQF Squid rings, Block frozen HL white 21/25 & 26/30 4 lbs x 6

# 101. Mr. Mikael Moller Sorensen

Executive Sales Director, Sirena a/A Egebækvej 98 2850 Nærum, Copenhagen, Denmark. Tel: +45 4546 0554 Mob: +45 4060 3211 E-mail: mm@sirena.dk IQF HO vannamei, IQF HL Vannamei, IQF PD vannamei (all with 10% glaze)

### 102. Mr. Wan Xian Bin

Chairman Assistant Dalian Kaiyang Seafood Co. Ltd., No.627, North Street, Dalianwan Ganjinzi district, Dalian. Tel: +86 411 8760 3333 Fax: +86 411 8760 0537 Mob: +86 13 8426 21815 E-mail: wanxiabin@kaiyangseafood.com Head on shrimps, Headless Tail on shrimps

# 103. Mr. Svetlana Petrova

Purchasing Manager, Nord West Fish Co., Ltd., 26, Dalnevostochnyj str., St. Petersburg, Russia 193168. Tel: +7 812 702 80 98 Fax: +7 812 587 44 81 Mob: +7 981 791 81 49 E-mail: svetla0077@mail.ru HO BT IQF, HL BT IQF, PD BT IQF, Cooked HL BT

### 104. Mr. Branden Wang

Vice General Manager, JIA CHANG Aquatic Products Co. Ltd., Doumei, Gangwei Town, Longhai, Zhangzhou City, Fujian Province 363105, China. Tel: +86 596 6896 970 Fax: +86 596 6896 970 Mob: +86 139 6010 7992 E-mail: wangbin@lhjcsc.com.cn Frozen Squid whole cleaned

# 105. Mr. Atsushi Ejiri

Group Leader, Nishimoto Trading Co., Ltd., 13409 Orden Drive, Santa Fe springs, CA 90670-6336 Tel: +562 229 3851 Fax: +562 229 1802 Mob: +562 234 5028 E-mail: atsushi.ejiri@ntcltdusa.com Frozen Nobashi BT tray pack 16/20 & 21/ 25, Frozen Nobashi Vannamei

### 106. Mr. Choo Hean

General Manager, Zhajniang Regal Integrated Marine Resources Co. Ltd., 2, Zhenhua Road, Chikan Zhanjiang, Guangdong China. Tel: +86 759 3164916 Fax: +86 759 3164916 Fax: +86 759 3164908 HP: +86 13828286373 E-mail: choohean@zhanjiangregal.com Block frozen HL Vannamei 2 Kg, Block frozen HO BT 2 kg.

#### 107. Mr. Freddy Knold

Manager (Operations) Engelsviken Canning AS Mariusbakken 1, 1628 Engelsviken, Norway. Tel: +47 69 36 35 03 Fax: +47 69 36 35 10 Mob: +47 46 81 81 62 E-mail: freddy.knold@engelsviken.no *Surimi Analogue, Cut crab* 

#### 108. Mr. Jackie Lu

International Trading Dept. Manager, Beijing TL Aquatic Commercial & Trading Co. Ltd., Room 1104, Unit2, Building 2, Wanrunfengjing, Fengtai District, Beijing, China. Tel: +86 10 6333 9916 Fax: +86 10 6333 6653 Mob: +13911 604175 E-mail: jackielu731230@gmail.com Block frozen HL BT & Block frozen PUD

#### 109. Mr. Vivian J. Ramberg

Vice President, Ramfield & Co. Inc, 27 Hedden Place, New Providence, NJ 07974 Tel: +1 800 224 3063 Fax: +1 908 665 0164 Mob: +1 908 665 1284 E-mail: vramberg@aol.com Canned sardines in tomato sauce

#### 110. Mr. Robin Chetram

Buyer, Foodnation, 47-05 Metropolitan Avenue, Ridgewood, N.Y. 11385. Tel: +718 628 2420 Fax: +718 628 2401 E-mail: robin@westernbeef.com Frozen PD shrimp, IQF cooked PD shrimp, Frozen Squid rings

#### 111. Mr. Jorge Cacho

Santa Sophia Seafood. Inc, 6201 Progressive Dr Suite 100 San Diego CA 92154 Tel: +619 671 7045 Mob: +619 610 8607 E-mail: jcacho@santa-sophia.com Frozen head on BT, Frozen HL BT 16/20, 21/25

#### 112. Mr. Aracelli Pajares Wong

Commercial Manager, Perú Ex-products, CII, Bartolome de las casas 450 Dpto 303 Urb, Sta Patricia, Lima 12, Perú Tel: +511 6578017 Mob: +511 981117172 E-mail: aracellipw@gmail.com Frozen whole cleaned squid Loligo

#### 113. Mr. Jerry Ha

Manager LOTTE International Co. Ltd., Auroraworld Building 997-2 Daechi-Dong, Kangnam-Gu, Seoul, 135-280 Korea Tel: +82 2 3479 9624 Fax: +82 2 565 0832 Mob: +82 10 6816 3353 E-mail: jerry\_seafood@lotte.net IQF HLBT, IQF HL, Vannamei, IQF Vannamei, PD tail, IQF Vannamei PD

#### 114. Mr. Renjen Pulimootil

Business Manager, Blue Sea Co INC, 121 Stryker Lane Unit 10, Hillsborough,

### NJ 08844

Tel: +908 837 9287 Fax: +908 837 9284 Mob: +908 305 8231 E-mail: renvarp@yahoo.com All frozen seafoods

### 115. Mr. Mark Nickerson

Vice President, MEREX, 6436 Quinpool Rd., Halifax, Nove Scotia, Canada B3L 1AB. Tel: +902 425 2100 Fax: +902 423 0002 Mob: +902 476 3339 E-mail: mnickerson@saltfish.com Frozen shrimp PD, skewered, IQF squid tentacles, pasteurised canned crab, IQF PD Shrimps 100/200

#### 116. Mr. Iyadh Benfadhl

Ocean Linksys Inc, 86 & 88 Fenmar Drive, North York, ON M9L 1M5 Tel: +416 749 6668 Fax: +416 749 6665 E-mail: ibenfadhi@gmail.com IQF frozen PD shrimp 200/300, 300/500

#### 117. Mr. Obi Aguh

Tradecore Ltd., 6A Chief Augustine Anozie St Lekki, Phase One., UK. Tel: +0704 1165 176 E-mail: elliotsmith04@yahoo.co.uk Canned sardines in tomato sauce, Canned tuna different types

#### 118. Mr. Anthony Ikechukkwu Nneji

Managing Director, Nejico Holdings Ltd., Nejico Plaza, Trade Fair Complex, Lagos-Badagry Express way, G P O Box 6686 Marina-Lagos. Tel: +2348033065041 E-mail: mailnejico@yahoo.com Canned tuna in oil or in brine, canned sardine in oil, brine or tomato sauce

#### 119. Mr. Kedwadee Sombultawee

Asia Purchaser, ADRIMEX 44860 Saint-Aignan De Grand Lieu France. Tel: +66 89 9222939 Fax: +33 2 40 13 2007 E-mail: kedwadee\_50@hotmail.com IQF PD Vannamei 31/40, 91/110, de.glazed net weight with 8% glaze

### 120. Mr. Mokhbat

Director General, EURL Cachir le Bon Gout Zone Industrielle draa-Essmar Medea, Algerie, Boite Postale Nº 121 Tel: +213 25 61 0917 Mob: +213 661 6262 91 E-mail: mokhbat\_bongout@yahoo.fr IQF shrimp PUD (preferably pink) 20/40 to 80/120, IQF squid tentacles, IQF squid rings

#### 121. Mr. Rodrigo Corrales Martin

General Manager, Capico Distribution, Prol. Eje 6 Sur No.1560, Bodega D-52, Col. Aculco C.P. 09419 Mexico, D.F. Tel: +5640 7565 E-mail: capico1@prodigy.net.mx IQF seafood mix, IQF squid rings

# 122. Mr. Tom Dehn

Seafood Buyer, Plymouth Poultry, 4500, 7th Avenue.S. P.O. Box 80923, Seattle, WA 98108. Tel: +206 676 6322 Fax: +206 622 2625 Mob: +206 595 4825 E-mail: tdehn@plymouthpoultry.com IQF HO BT, IQF, Squid rings, IQF Squid tube, IQF squid tentacles & bits mix

# 123. Mr. Anderson Ma

13241 Valley Branch Ln # 200 Farmers Branch, TX 75234 Mob: +972 488 8338 E-mail: larry@pacificplus.net jackie@pacificplus.net IQF BT PD tail on 21/25, 26/30, IQF PD 31/40 to 91/110

# 124. World wide Seafood Inc

VLady OLevsky (310) 612-8080 Ledda9499@yahoo.com IQF HL BT, IQF PD BT 1 kg x 10 pack

### 125. Mr. Kiet Trang

"Trang INC, Trade Inc, Los Angeles CA dtrang6395@aoi.com IQF head on BT, IQF HL BT, IQF PD BT IQF whole cleaned squid, Frozen Mackerel

126. Mr Joseph Marcosh Mexico jmarcosh@gmail.com IQF cooked HL vannamei , IQF cooked PD vannamei

# List of Trade Enquiries received during ESE 2011

1. Prince Royal Y.T. AISSI TIOBALAGBA Directreur Commercial Alliance Nouvelle srl, 54, Cours Tolstoi, 69100 Villeurbanne, France (EU) Tel:'+33 (0) 4 27 44 70 10 Mobile : +33 (0)6 50 32 88 21 Fax: +33 (0) 4 72 65 91 95 Email: prince-royal@live.fr Cuttlefish,Squid & Shrimp

### 2. Claire Wu

Purchasing Vice Manager King Star Seafood Co., Ltd, 20F8, No.109, Sec.1, Zhongshan Road, Xinzhuang District, New Taipei City 242, Taiwan Tel: 886-2-8522-7999 Fax:886-2-8522-7333 Email:kss.tw@msa.hinet.net Shrimp

# 3. Costas Sophoclides

Managing Director CheeseLine Ltd 7 Ymvriy Str, Industrial Areas of Latsia, P.O.Box.17017, 2260 Nicosia, Cyprus Tel: (+357) 22 57 3535 Fax: (+357) 22 87 88 13 Mobile (+357) 99 65 80 00 Email: cheeseln@spidernet.com.cy Squid/Octopus

### 4. Gejo Veenman

Trade Manager AMS Creatig Synergy, WTC Schiphol Airport D-5, Schiphol Boulevard 245, 1118, BH Schiphol Airport, The Netherlands Tel: 31 (0) 20 406 70 68 Mobile: 31 (0) 6 13 822 072 Fax: 31(0) 20 406 70 58 *Canned Tuna* 

#### 5. Randy Eronimous

Vice President Marketing Trident Seafoods Corporation 5303, Shilshole Ave NW, Seattle, Washington 98107 -4000 Tel: (206) 783-3818 Fax (206) 782-7195, Direct (206) 297-5827 Mobile:(206) 510-1604 Email:reronimous@tridentseafoods.com Cuttlefish & Squid

### 6. M. Gurunathan

Diamond Food Sales Ltd Block- B, Unit-C, Woodside End, Alperton, Wembley, HAO IUR Tel: 44-7961 460 619 Fax:44-2087 821 427 Email: sales@diamond-foods.com Cuttlefish,Squid & Shrimp

### 7. Marek Abramczyk

V-ce Prezes ABRAMCZYK Sp. 85-778 Bydgoszcz, Ul.Witebska 63, NIP: 554 024 09 05 Tel: 0 52 329 00 79 Email: Imarek@abramczyk.com.pl *Various Seafood* 

### 8. Breizhime

BP 40513, 35005 Rennes Cedex, France Tel: 33(0)2 99 67 70 80 Fax: 33 (0)2 99 67 70 81 Email:breizhimex@breizhimex.com Mackerel, Cuttle Fish, Calamari, Shrimp BT

### 9. Rozmari G.Klaric

NOWACO A/S, Lesnovska 29, 1000 Skopje, Macedinia Tel: (45) 8853 9172 Fax: (389) 2 3122 216 Email: rkg@nowaco.com *Tuna & Shrimp* 

# 10. Pradeep Seth

Seafood Factory 5-Marsh Lane, Stanmore, Middlessex HA7 4TF Tel: (44) 020 8902 3400 Mobile: (44)07785 223 780 Fax: (44) 020 8954 0540 *All Seafood* 

### 11. Fredrik Tegner

Owner Miramar Trading AB Norra Hamngatan 6, SE - 411 14 Goteborg, SWEDEN Tel: 46 31 24 34 44 Mobile: 46 70 799 53 35 Fax: 46 31 24 34 70 Cuttlefish & Squid

# 12. Atef Amin I.Ali

General Manager Atlas Company, P.O.Box No.5932, Heliopolis West, Cairo, Egypt Tel: 0020122126648 Fax:00202-22705699 Email: atef-ali@hotmail.com Shrimp, Calamari & Tilapia

# 13. Damir Stedul

Hapy Day Hapy Day, Ivanji Grad, Ivanji Grad 1/a, 6223 KOMEN Tel: 386 (0) 5 76 60 270 Fax: 386 (0) 5 76 60 271 Email:hapyday@siol.net Whole Squid

#### 14. Argenis Contreras

President Bonamar Miami, 10305, NW 41 Street, Suite 212, Doral,FL 33178 Tel: 305-718-9850 Fax: 305-718-9420 Email: acb@bonamarcorp.com *Crab* 

### 15. Eric FINTON JAMES

NEL TRADERS ZAE Les Champs Guillame, 14, Rue Robert Esnauit, Pelterie, 95240, Cormeilles Ern Parisis France Tel: +33(0)1 34 50 70 84 Fax: +33 (0)1 34 5075 20 Email: exeter4@hotmail.com *Crab* 

# 16. David Vergel

President & CEO La Coruna.Inc, P.O.Box No.50202, Toa Baja, PR 00950 Tel: 787-779-2023, 2024, 2025 Fax : 787-779-2-27 Mobile: 787-688-2848 Email: vergel@lacirybaubc.com Cuttlefish,Squid & Shrimp

# 17. Ayhan SIMSEK

Chairman of the Board KEBAN ALABALIK.INC Keban Alabalik Tesuskeru KEBAN ELAZIG/TURKEY Tel: 90 424 571 23 23 Fax: 90 424 571 32 70 Email: ayhan@kebanalabalik.com.tr

# TRADE ENQUIRY

#### 18. Moulai Slimane

Gouraya Golfe Conserverie de poissons, Oued Ghir, W.Behaua, Algeria Tel: 213 34 23 95 51 Fax:213 34 23 91 45 Mob: 213 661 35 09 67 Email:gourayathon@gmail.com *Tuna for Canning* 

### 19. Alberto Fontanet Jr.

Congefish Import, S.A. Longitudinal 6, Edf.Frimercat of. 37, 08040 - Mercabarna, Barcelona Tel: 34 93 262 71 02 Mob:34 667 624 372 Fax: 34 93 262 71 03 Email:albert.fontanet@congefish.com *Cuttlefish*,Squid & Shrimp

### 20. Urszula Poliwka

Import Export Specialist Abramczyk 85-778, Bydgoszcz, Poland, ul.Witebska 63. Tel/Fax:052 343 33 17 Tel:052 344 56 77 Fax: 052 344 00 11 Email:u.abramczyk@abramczyk.com.pl *Ready to eat* 

### 21. Yasir Fiaz

Managing Director MFS Seafoods Limited Unit 39, Walsali Enterprise Park, Regal Drive, Walsali, WSz 9 HQ, U.K. Tel: (44)01922 722 300 Fax:(44)01922 651 190 Email:sales@mfs-seafoods.co.uk *Fresh Water Fish* 

### 22. Don Kwak

President Blue Seafoods Room 602, Busan International Fish Market Building, 761, Amnam-Dong., Seo-Ku, Busan Ciity, Korea Tel: 82 10 9091 7009 Fax:82 51 256 7006 Email: blueseafood@korea.com All Seafood

### 23. Servaas Desmedt

Sales Manager Vandermaesen Industriezone Lummen-Zolder, Westiaan 313, B-3550, Heusden-Zolder Tel: 32 (0)13 53 05 53 Fax:32(0)13 53 05 60 Email:servaas@vandermaesen.be Seafood Fillet

# 24. Pervez D.Poonijaji

Managed Procurement Solutions Ltd Queens House, 200 Lower High Street, Watford, Hertfordshire, WD17 2EH, UNITED KINGDOM Tel:+44(0)1923 901 120 Fax:+44 (0)1923 229 504 Mobile:+44 (0)778 539 5401 Email:pervez@mpsfoods.com All Seafood

# 25. Margaret Leung

Fresh Food Category Buyer The Dairy Farm Company Ltd. 9 Chun Kwong Street, Tseung Kwan O Industrial Estate, N.T.Hong Kong Tel: 852 2995 1333, 852 2995 1344 Fax:852 2299 4344 Email:maleung@dairy-farm.com.hk *Cuttlefish,Squid & Fish* 

# 26. Diana

Head of Seafood Purchase Limonadova BA, BLD, 1, 2nd Magistralnaya Street, Moscow, 123290, Russia Tel: 7(495)589-14-86 add.207 Fax:7(495)589-14-87 Mob: 7 (916)680 21 52 Email:Dlimonadova@rfm.ru Shrimp,Cuttlefish & BT

# 27. Raguram A

Director R.S.K.Trading Co. 18, Gould Court, Brampton, Ontario, CANADA, L6P 1G9 Tel: (905) 794-9068 Mobile:(416)992-7801 Fax:(905)794-7596 Email:abirami20!@hotmail.com Fresh Seafood

# 28. Huang Rong Rong

WF-Interfoods Handels GesmbH OrtsstraBe 34, A-2331 Vosendorf Tel: 0043-1 69 86 477 Fax:0043-1 69 86 470 Mobile:0043-676 93 85 Email:huang@wf-interfoods.com Shrimp,Cuttlefish

# 29.Kristel Tammleht

Assistant Subland Peterburi lee 2F, Tallin 11 45 Tel: 6030 709 Fax:6030 702 Email:kristel@subland.ee Russina Exporter looking for seafood business with India

# 30. Mauro Guernieri

M.D. Cooperativa Ilaliana Catering Via Raffello Sanzio, 20, 1-20090 Segrate - Ml Tel: 39 02 26920130 Fax:39 02 26920248 Mobile:39-340 0887760 Email:mguernieri@coopitcatering.com Squid, Shrimp, Calamari & Octopus

# 31. Archilles Shen

QC Manager Gold Star Fishery Zhoushan Co.Ltd. Zhoushan Shenjiamen Halobios Industry Area Tel: 0580 3695270 Fax:0580 3695721 Email:top1980@126.com Silver Promfet, Cuttlefish

### 32. Cristian DARMANESCU

Mg. Partner Alfredo Foods 1.A, Incinta Complex Fortuna, Sector 4, Bucuresti, Romania Tel: 4031 40 56 105 Fax:4031 40 56 109 Mobile:40 744 343 870, Email:cristian.darmanescu@alfredo.ro Shrimp Cooked/Raw

# 33. AMJED Pervez

Seafresh Wholesale Distributors Mount Street, Off Bowling Back Lane, Bradford, BD4 8TA, U.K. Tel: 0044 (0)1274 72 44 44 Fax:0044 (0)1274 72 22 39 Mobile: 0044 (0) 7812 21 25 10 Email:mail@seafresh.biz BT, HLS Crab

# 34. Gerard den Heijer

Mg.Director W.G.den Heijer & Zn Vissershavenweg 50, 2583 DK Schevebingen, Holland Tel: 070 354 75 00 Fax: 070 351 27 30 Email:highseas@wgdenheijer.nl Shrimp

**35. Virginija Kundrotiene** Sales Manager NORVELTIA Lietuvos ir Norvegijos, UAB "NORVELTIA", 60192 Gabsiai, Raseiniu r., Lietuva/Lithuania Tel. +370 650 77589 Fax: +370 428 51004 Email: virginija@norvelita.it web: www.norvelita.it Cooked/Raw Shrimp

### 36. Joseph Abraham

Managing Director Mulackal Handel Ges. mbH Taborstrasse-95, Ladestrasse-3, Magazine-1, 1200 Wien, Austria Handy: ++43 1 33 43 508 Tel: ++43 1 33 43 508 Fax: ++43 1 33 44 056 Email: info@mulackal.com mulackal@yahoo.com Web: www.mulackal.com All Seafood

### 37. V Maggi

Maggi Foods Ltd A1 Aladdin Business Centre, Greenford, Middlesex, UB6 8UH. Mobile: 07886 110 513 Tel: 0208 813 4029 Fax: 0203 067 1063 Email: maggi@maggifoods.com Web: www.maggifoods.com Frozen Seafood

#### 38. Gary Lin

Hai Lin Frozen Foods Co., Ltd No.2 Yugang M, 1st Rd. Kaoshiung Taiwan R.O.C, Taiwan Mobile: 886-932548502 China Mobile: 86-135027108042 Tel: 886-7-8227387 Fax: 886-7-8227372 Email: mai:gray.lin@hailin.tw *BT/ Vannamei, Cuttlefish* 

#### 39. Orchid Kuo

Blue Max Seafoods Co. Ltd. No.153 Qinghai Rd., Gushan Dist., Kaohsiung 804, Taiwan Mobile: +886 927 595 378 Tel: 886-7-5223099 Fax: 886-7-5223029 Email: green.mark@seed.net.tw adm1@greenmark.com.tw Web: www.greenmark.com.tw *All Seafood* 

#### 40. Giovanni Giancola

Administratore Delegato Mare Pronto S.p.A 00155 ROM-Via Del Maggiolino, 61, 86039, Termoli (CB)- C.da rivolta del Re Tel: +39 0875 72 90 1 Fax: +39 0875 75 22 08 Mobile: +39 335 82 78 996 Email: giovanni.giancola@marepronto.it Web: www.marepronto.it Squid

#### 41. Baris Soref

SMN Gida Dis Tic. Ltd. Sti. Kocatepe, Mega Center A Blok, No.1111, Bayramoasa-ISTANBUL irtbt Tel: 0212 437 26 40 - 41 irtbt Fax: 0212 437 31 26 Cep Tel: 0532 264 57 64 Email: smngida@gmail.com Octopus/Shrimp

#### 42. Tawfek Afana

General Manager AFANA Sons Co. L.T.D Rafah-Mashroa Amer 10560 Mobile: 00970599300629 Tel: 0097082154411 Fax: 0097082154888 Email: afanasonsco@hotmail.com Cutllefish & Shrimp

#### 43. Dov Lev-Ary

VP Business Development SUB Flex Ltd, ISRAEL Mobile: +972 50 937 0010 Tel: +972 4 627 2474 Fax: +972 627 3636 Email: dov@subflex.org Web: www.subflex.org All Seafood

### 44. Metin Hakan Kushan

Import- Export Manager EGEMEN BALIKCILIK Charloisse Hoofd 55A 3087 CA Rotterdam-Netherlands Tel: 0031 102 83 98 15 Fax: 0031 102 83 98 16 Mobile: 0031 641 29 07 31 Email: egemen@egemenbalikcilik.cm.tr Squid

#### 45. Lionel PAYET

Purchase Manager ARMEMENT DES MASCAREIGNES S.A. B.P. 99-2, Rue de Djibouti 97823 Le Port Cedex, REUNION ISLAND (Indian Ocean) Tel: +(262) 2.62 42.00.73 Fax: +(262) 2.62 42.07.52 Email: armas.distri@armas.fr Fish, Squid & Cuttlefish

# TRADE ENQUIRY

#### 46. Roukoz EL HAJJ

General Manager Roukoz El Hajj s.a.l Bsalim-Metn, Lebanon P.O Box : 60-343 Tel: +961 4 710095/6 Fax: +961 4 710097 Mobile: +961 3 210363 Email: info@bigchefgroup.com; rockest@inco.com.lb Skype: roukoz\_el\_hajj All Seafood

### 47. N.V.SUGATHAN

OLOKUN PISCES LIMITED Plot C, Oba Ganiyu Odesanya Way, Otto, Ebute- Metta, Lagos P.O. Box 1125 Tel: 01-7730233, 7612676 Mobile: 08033031412 Fax: +(234) (1) 5802876 Email: sugathan@banarly.com Shrimp

#### 48. Dr.Ferdysac Marquez

Vice President Ejecutivo PLAZA LOIZA CORPORATION Calle Loiza # 2253, San Juan, Puerto Rico 00913, P.O. Box12096 Tel: (787) 726-8150 Fax: (787) 268-4868 Email: fmarquez@plazaloiza.net *All Seafood* 

### 49. Ajit Sawhney

President & CEO Safco International Gen. Trdg Co. L.L.C P.O. Box: 112690, Dubai Investment Park, Dubai -U.A.E Tel: +971 (0) 4 870 2000 Dir: +971 (0) 4 870 2004/5 Fax (Main) : +971(0) 4 884 9013 Mobile: +971 (50) 646 6247 Email: ajit@sawhneyfoods.ae All Shrimp & Squid

### 50. Francesco Albertini

MEGA Alimentare srl Via Anastasia 11, 274, 00165 Roma Tel: +39 06 39 80 11 ra.

Fax: +39 06 39 388 229 Mobile: +39 346 884 12 95 Email: falbertini@megalimentare.it *All Seafood* 

#### 51. Lincon Rosan Dubiela

SIRIUS Rua Joao Azevedo, 162, Itajai-SC- Brazil Tel: 55 47 33453429 Fax: 55 47 33453429 Cel: 55 47 96058584 Email: sirius@siriusbrazil.com Web: www.siriusbrazil.com Frozen Shrimp & Octopus

#### 52. Alvercinio Vieira

SIRIUS Av. Coronel Marcos Konder, n1313 sala 910-Itajai-SC-Brazil Tel: +55 47 3045 2715 Fax: +55 47 3249 1618 Cel: +55 47 8836 3798 Email: sirius@siriusbrazil.com Web: www.siriusbrazil.com Frozen Shrimp

### 53. Rajiv Banerjee

General Manager KASS (AALBORG) Vesterbro 15, 1MF, 9000, Aalbirg, Denmark Mobile: 0045-52408499 Email: rbanerjee2003@gmail.com Skype: rajivbanerjee All Seafood

### 54. Michel N. Jabra

General Manager Societe Jabra Adonis 63rd Street, Aouk Lebanon Tel: 00 961 9 22 33 59, 00 961 9 22 13 49 Fax: 00 961 9 22 43 48 Mobile: +961 3 301 611 Email: michelijabra@societejabra.com Web: www.societejabra.com Cuttlefish & Shrimp

### 55. Chuck Cheng

Managing Director SEA HARVEST (HONG KONG) COMPANY LIMITED Rm. 8-9, 17/f, Hang Bong Coml, Centre, 28 Shanghai Sr., Yaumatei, Kln Tel: (852) 2810 7780 Fax: (852) 2868 0213 Mobile: 9387 1323 Email: sharvest@hkstar.com Frozen Seafood

#### 56. Daniel Bateau

RIVIERA SURGELES MIN DE NICE ST AUGUSTIN 06296 NICE, FRANCE Tel: 04 97 25 84 84 Fax: 04 93 71 98 13 Mobile: 06 80 46 54 81 Email: dbateau.rivierasurgeles@orange.fr Any Shrimp

### 57. Yana ZHELEVA

Export Manager Diavena 23A Industrial Str., 9700 Shumen, Bulgaria Tel/Fax: +359 54 86 11 62 Mobile: +359 898 45 90 08 Email: diavena@diavena.com; yzheleva@diavena.com Web: www.divena.com *Tuna & Mackerel* 

### 58. Nikolay ZHELEZCHEV

Supply Manager Diavena 23A Industrial Str., 9700 Shumen, Bulgaria Tel/Fax: +359 54 86 11 62 Mobile: +359 54 86 11 62 Email: diavena@diavena.com; nzhelezhev@diavena.com Web: www.divena.com Tuna & Mackerel (Production of Canned Fish)

### 59. Chetrit Mayer Varela

Director Sourcing Adrimex Rue Saint-Exupery, 44860 Saint-Aignan De Grand Lieu- France Tel: +33(0) 2 40 13 20 05 Fax: +33 (0)2 40 13 20 07 Email: mchetrit@adrimex.fr Web: www.adrimex.fr *Vannamei IQF* 

#### 60. Abbas Kakshidi

Marketing Manager Kakshidi Food Import Aps Flaesketorvet 52, 1711 Copenhagen V, Denmark Tel: +45 33 31 04 01 Fax: +45 33 31 04 02 Mobile: +45 50 34 35 36 Email: kfi@kfimport.com Web: www.kfimport.com BT

#### 61. Pramote Pruang -aksorn

Managing Director Food Project (SIAM) Co. Ltd 2210/39-40 Narathiwad-Ratchanakharin Rd, Chongnonsee, Yannawa, Bankok 10120, Thailand Tel: (662) 678-2525, (662) 285-4655 # 333 Fax: (662) 678-1881 Mobile: (668) 1621-6227 Email: purchase@foodproject.co.th Web: www.foodproject.com Seafood Importer

#### 62. Jerry Low

Proprietor Golden Horse Ltd, No.1-7 Gorton Road, Beswick, Manchester, M11 2DZ, ENGLAND Tel: 0161-220 8882 Fax: 0161-220 8856 Mobile: 07785-718816 Shrimp

### 63. Holger Kampa

Sales Manager Andreas Simonsen GmbH Stapelholmer Weg 15a, 24963 Tarp/Germany Tel: +49 4638 89510 Fax: +49 4638 8471 Mobile: +49 151 25990707 Email: holger@simonsengmbh.de Web: www.simonsengmbh.de Shrimp

### 64. Gilbert BONNEFOY

Directeur des Achats DATMER FRANCE SAS 5 Rue de la Rochelle, Maree 10232, 94539 RUNGIS Cedex Tel: 01 46 86 40 42 Fax: 01 46 87 85 90 Email: gilbert.bonnefoy@royaumedesmers.com Scampi

#### 65. Dean Goveas

TAMARIND FOODS Brixtonlaan, 2C, 1930 Zaventem, Belgium Tel: +32 (0) 2 731 69 77 Fax: +32 (0) 2 731 69 78 Mobile:+32 (0) 475 69 43 43 Email: mail@tamarindfoods.be Web: www.tamarindfoods.be Frozen Crab Meat

#### 66. Amaury LE BRETON

AcheteurBonduelle 67, route de Concarneau-29140 Rosporden-France Tel: +33 (0)2 98 98 52 00 Fax: +33 (0)2 98 98 53 01 Email:alebreton@bonduelle.com *Surimi* 

### 67. Marie Christine

Seafood Marketing Consultant MONFORT 7, rue de la Fidelite, F-75010, Paris Tel: +33 (0)1 4249 1158 Email:marie.monfort@marketingseafood.com Web: www.marketing-seafood.com Shrimp

#### 68. Alberto Marchesan

Responsabile Commerciale EUROITTICA Amar s.r.l S.S.Romea, 36/I-30015, Chioggia (VE) Tel: 041.5543616/17 Fax: 041.5543618 Mobile: 335.5901972 Email:info@euroittica.com Cuttlefish Whole

#### 69. Tarek M. Badar

Chairman AL-MAGD Export & Import Co. 38 Taawiniat Somouha, 4th Flat, Alexandria, Egypt Tel: (00203) 4250047- 4251108 Fax: 03 4251108 Mobile: 012 2163184 Email:almagd@almagdco.net Shrimp & Mackerel

#### 70. Betzy RAMIREZ ORTIZ

MardeAltura Avda. Jose Ortega y Gasset, n 553, parcela S (Mercamalaga) 29196-MALAGA Tel: 34 952 17 92 16 Fax: 34 952 17 92 72 Email:import@mardealtura.com Web: www.mardealtura.com Cephalapods, Shrimp

#### 71. Lois TOURRES

President-Director General ESCAL 6, rue de la Minoterie F 67017, Strasbourg Tel: 33 (0) 388 60 05 56 Fax: 33 (0) 388 60 78 50 Email:lois.tourres@escal.fr Web: www.escal.fr *All Seafood* 

### 72. MAURIZIO PICCHI

FIORITAL Sede legale, amministrativa e stabilimento in Localita Marittima, Fabbricato n 114-30135, VENEZIA-C.F./P IVA IT-00834250276 Tel: +39 041.2409294 r.a Fax: +39 041.2409287 Mobile: +39 340.6682519 Email:maurizio.picchi@fiorital.com Web: www.fiorital.com

#### 73. Fumitoshi Murakami

Group Leader, Global Product Development Division Fisheries Product Group 1 NISHIMOTO TRADING Co. Ltd.,

# TRADE ENQUIRY

Corporate Headquaters, 13409 Orden Drive, Santa Fe Springs, CA 90670-6336 Tel: (562) 802-1900, (562) 229-3850 Fax: (562) 229-1802 Mobile: (562) 234-5208 Email:fumitoshi.murakami@ntcltdusa.com Web: www.nishimototrading.com Seafood Mix

#### 74. Octavian Sabau

Fish Importer-Fish Producer SABIKO Specialitati Marine Remetea Mare CF 2179, Timis, Romania Tel: 0040 356 173387 Fax: 0040 256 230056 Mobile: 0040 744 640989 Email:octaviansabau@sabiko.ro Web: www.sabiko.ro BT

**75. Aurelian Theodor MOCANU** Director General ROMPESCARIA INTERNATIONAL Member C.E.A-C.N.I.P.M.R Sos. Bucuresti nr.14, cod 077055, Ciorogarala, ILFOV, Romania Tel: 021-352 92 13; 021-352 92 16 Fax: 021-352 92 20 : 031-815 52 44 Mobile: 0740 209 188 Email:dmocanu@rompescaria.ro Web: www.rompescaria.ro BT

#### 76. Lim Yee

Deputy General Manager ECS FOODS Jiangkou, Fenghua, Ningbo Zhejiang Province, 315504 P.R.China Tel: +86 574 8856 2000 Fax: +86 574 8856 5000 Mobile: +86 13958258762 Email:ylim@ecsfoods.com Web: www.ecsfoods.com *Cuttlefish, Shrimp, Squid & Ribbon Fish* 

#### 77. Soun Vilasack Bounmy

Foreign Department GRUPO UNION MARTIN C/Juan Dominguez Perez, 48 El Sebadal 35008, Las Palmas de Gran Canaria, Spain Tel: +34 928 47 42 47 ext 3 Fax: +34 928 47 52 43 Email:sonu@unionmartin.com Web: www.unionmartin.com Various Seafood

#### 78. Mehmet Lengerli

Gusto Gida Pazarlama San ve Tic. A S Oz Ankara Sitesi 2. Blok No: 74 Macunkoy Yenimahalle/ Ankara Tel : +90 312 387 2090 Fax : +90 312 387 0092 Gsm : +90 532 393 8818 E-mail : info@gustogida.com.tr PUD (IQF), 40/60 & 60/80

### 79. Brian Cullinane

Purchasing Director Pan Euro Foods, Unit 12, Blanchardstown Corporate Park Blanchardstown, Dublin 15, Ireland Mb : +39 328 0552618 Fx : +39 0733 4430880 Em : brian@paneurofoods.ie Wb : www.paneurofoods.ie HO, HL (Raw,IQF)-All grades in 1 kg retail packs

# 80. A Yari

Import Manager, Shilat Khalij Fars Novin Tele: +98 21 882 496 62 Fax: +98 21 882 496 61 Cell: +98 912 247 79 59 www.shilatkhalij.com E-mail: ali@shilatkhalij.com E-mail: shilatekhalij@yahoo.com *TT croaker-500 Up*, 700 *Up Frozen Pomfret* 

#### 81. Minmukhametov Denis

Brand Manager & Project Manager Agama Istra Village Leshkovo,210, Pavlo-Slobodsky S O Istrinsky District, Moscow Region, Russia, 143581 Tel: 7(495) 580-7080 EXT 1208 Fax: 7(495)580-9640 Mob: 7(910)446-74-54 E-mail: minmuhametov\_dv@agama.info Web: www.agama.info Squid rings (blanched) and tentacles (raw) 10 kg bulk, 10% glaze

# 82. Rouzbeh Tashakkori

Manager RDP GmbH Mobile: +49(176)60981629 Email: rouzbeh@rdp-co.de Web: www.rdp-co.de P. semisulcatus (HL) 30/40 (net wt.- net count)

### 83. Maksym UZIENKO

Purchasing Manager Flotokeanprodukt Ltd Bolshaya Dmitrovka str 10/2 Building1, 107031, Moscow, Russia. Tel: +7(495)788-59-36, +7(495)692-52-90 (ext 131) Mob: +7(903)201-86-95 e-mail: uzienko.m@gmail.com Web: www.mtf.ru; www.rk-roskon.ru skype: muz1303 HO cooked Black Tiger shrimp 40/60, 60/80

# 84. Hani Badr EL Din

Chairman Badr ELDin 10,Osman Towers Corniche EL Maadi - Cairo, EGYPT Tel: (+202) 2525 7796-2525 7605 Fax: (+202) 2527 1441 Mob: (+2) 0101686470 E-mail: hani@badreldine.com Black tiger- PUD (Raw and blanched), block and IQF, 20% glaze, all grades, half Kg and 1 Kg pack. Vannamei-HO-20/30, 30/40, semi IQF, 1 kg pack; Seafood Mix-0.5 Kg pack

# 85. Edgar Cardozo C

President Cendismar Calle 69 No 20-49 Bogota D C - Colombia PBX: 571-312 66 65 Fax: 571 - 212 39 12 Email: cendismar@gmail.com IQF PD P. stylifera (raw and cooked) - 41/50, 51/60, 71/90, 91/110. IQF Squid Tentacles & seafood mix

# 86. Iustin Mason - Kullin

National Buyer Cape Town Fish Market Unit 2, The Edward 113 Blaauwberg Road Table view 7441, Capetown PO box 11250 Bloubergrant 7443 Head office Tel: +27(0)21 556 7070 Head Office Fax: +27(0)21 557 0472 Fax To Email 086 691 8599 Cell: +27(0)82 941 5318 Email: justin@ctfm.co.za Web: www.ctfm.com Squid Tubes-10-15 cm length, IQF/Block, 10 kg bulk packs, 10% glaze. semi IQF HO Black Tiger shrimp - 16/20, 31/40 IQF HL Black Tiger shrimp - all grades, 10 kg bulk

### 87. Mustaq Mohamad

Managing Director M&M Sea Food Ltd Unit R, Vulcan Business Centre Vulcan Road,Leicester LE5 3EB T: 0116 319 0121 M: 0777 588 1932 Email: mustaq@mandm-seafood.com Shrimp biriyani and other ready to cook/eat products